# **GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES**

Consolidated financial statements and independent auditor's report for the year ended 31 December 2011

# GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES

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# **Deloitte**.

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#### INDEPENDENT AUDITOR'S REPORT

The Shareholders Gulf General Investments Co. (P.S.C.) Dubai United Arab Emirates

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of **Gulf General Investments Co.** (P.S.C.) (the "Parent Company") and its Subsidiaries (the "Group"), Dubai, United Arab Emirates which comprise the consolidated statement of financial position as at 31 December 2011, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Member of Deloitte Touche Tohmatsu Limited

Cont'd...

# **Deloitte.**

#### INDEPENDENT AUDITOR'S REPORT (continued)

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of **Gulf General Investments Co. (P.S.C.) and its Subsidiaries, Dubai** as at 31 December 2011, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### Emphasis of Matter

Without qualifying our opinion, we draw attention to Note 20 to the consolidated financial statements which indicates that during the year the Parent Company requested maturity extension on the repayment of pending bank loan installments and further did not meet certain covenants set forth in the borrowing agreement with other banks. As disclosed in Note 28 to the consolidated financial statements, the Group is actively engaged with its lenders to restructure its debt obligations and has obtained the consent of majority of bank lenders. The ability of the Group to continue as a going concern is dependent on a successful outcome of this restructuring plan.

#### **Report on Other Legal and Regulatory Requirements**

Also, in our opinion, the Group has maintained proper books of account and the physical inventory was properly conducted. The information contained in the directors' report relating to the consolidated financial statements is in agreement with the books. We obtained all the information which we considered necessary for our audit. According to the information available to us, there were no contraventions during the year of the U.A.E. Federal Commercial Companies Law No. 8 of 1984, as amended, or the Articles of Association of the group of companies which might have materially affected the financial position of the Group or their financial performance.

Deloitte & Touche (M.E.)

Samir Madbak Registration No. 386 28 March 2012

# Consolidated statement of financial position At 31 December 2011

	2011 AED '000	2010 AED '000
5	911,880	935,833
6	2,194,259	1,772,816
7	36,724	36,724
8	242,537	337,544
9	6,800	7,216
9	326,555	418,901
10	273,662	300,110
	3,992,417	3,809,144
11	992,034	1,346,401
12	201,797	282,686
13	232,796	141,750
	107,355	171,664
14	883,273	1,736,685
9	425,678	558,036
15	359,870	356,847
	3,202,803	4,594,069
	7,195,220	8,403,213
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#### GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES

Consolidated statement of financial position At 31 December 2011 (continued)

	Notes	2011 AED '000	2010 AED '000
EQUITY AND LIABILITIES		AED 000	AED 000
Capital and reserves			
Share capital	16	1,791,333	1.791.333
Reserves	17	569,303	833,493
Cumulative change in fair value	.,	(61,902)	(20,909
Accumulated losses		(1,000,331)	(186,443
Equity attributable to Owners			
of the parent		1,298,403	2,417,474
Non-controlling interests		339,646	346,307
Net equity		1,638,049	2,763,781
Non-current liabilities			
Provision for employees' end of			
service indemnity	18	32,741	29,254
Finance lease	19	61,227	79,486
Long term portion of bank loans	20	695,038	382,259
Trade and other payables	21	257,040	257,040
Due to related parties		2,489	13,652
Total non-current liabilities		1,048,535	761,691
Current liabilities			-
Due to related parties	13	259,084	97,577
Insurance contract liabilities		236,384	290,000
Trade and other payables	21	1,116,382	1,125,595
Advance received from customers	22	115,213	178,270
Finance lease	19	22,412	16,576
Current portion of bank loans	20	1,543,980	2,014,178
Short term bank borrowings	20	1,215,181	1,155,545
Total current liabilities		4,508,636	4,877,741
Total Liabilities		5,557,171	5,639,432
Total Equity and Liabilities		7,195,220	8,403,213

Majid Al Sari Vice Chairman

Mohammed Al Sari Managing Director

The accompanying notes form an integral part of these consolidated financial statements.

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# Consolidated income statement for the year ended 31 December 2011

	Notes	2011 AED '000	2010 AED '000
Revenue	23	1,983,295	2,853,228
Cost of revenue	24	(1,689,704)	(2,444,594)
Loss on changes in fair value and impairment losses - Change in fair value of investment properties	6	(193,099)	(331,847)
- Change in fair value of held for trading investments	9	(104,582)	(187,874)
- Write down of development properties to net realisable value	11	(6,179)	(144,490)
- Impairment loss on available-for-sale investments	9	(18,654)	(8,313)
- Impairment loss on held to maturity investment	9	(416)	-
- Impairment loss on investment in associates	8	-	(25,202)
- Impairment loss on trade receivables	14	(396,907)	(99,960)
Other income		33,576	48,586
Selling and distribution expenses		(50,560)	(34,030)
General and administrative expenses	25	(284,321)	(309,610)
Finance costs		(303,968)	(186,630)
Loss recognised on disposal of interest in former associates		(11,152)	(111,330)
Share of loss of associates	8	(35,400)	(18,613)
Gain recognised on disposal of interest in former subsidiaries		-	26,938
Loss for the year		(1,078,071)	(973,741)
Attributable to:			
Equity holders of the parent company		(1,078,078)	(943,136)
Non-controlling interests		7	(30,605)
		(1,078,071)	(973,741)
Basic loss per share (in AED)	26	(0.60)	(0.53)

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated statement of comprehensive income for the year ended 31 December 2011

	Notes	2011 AED '000	2010 AED '000
Loss for the year		(1,078,071)	(973,741)
Other comprehensive loss Loss on revaluation of available-for-sale investments of associates	8	(1,010)	(590)
Net loss on available-for-sale investments recognised directly in equity	9	(54,028)	(136,879)
Transfer to profit or loss on sale of available-for sale investments		14,037	46,161
Total other comprehensive loss		(41,001)	(91,308)
Total comprehensive loss for the year		(1,119,072)	(1,065,049)
Attributable to: Equity holders of the parent company Non-controlling interests		(1,119,071) (1)	(1,034,489) (30,560)
		(1,119,072)	(1,065,049)

The accompanying notes form an integral part of these consolidated financial statements.

# GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES

# Consolidated statement of changes in equity for the year ended 31 December 2011

	Share capital AED '000	Reserves AED '000	Cumulative change in fair value AED '000	Accumulated losses AED '000	Attributable to Owner's of the parent AED '000	Non - controlling interests AED '000	Total AED '000
Balance at 31 December 2009	1,791,333	833,493	70,444	756,693	3,451,963	354,614	3,806,577
Loss for the year Other comprehensive loss for the year	 - -		(91,353)	(943,136)	(943,136) (91,353)	(30,605) 45	(973,741) (91,308)
Total comprehensive loss for the year			(91,353)	(943,136)	(1,034,489)	(30,560)	(1,065,049)
Dividends paid Funds invested		-	 _	 -	-	(4,247) 26,500	(4,247) 26,500
						22,253	22,253
Balance at 31 December 2010	1,791,333	833,493	(20,909)	(186,443)	2,417,474	346,307	2,763,781
Loss for the year Other comprehensive loss for the year		-	(40,993)	(1,078,078)	(1,078,078) (40,993)	7 (8)	(1,078,071) (41,001)
Total comprehensive loss for the year	-		(40,993)	(1,078,078)	(1,119,071)	(1)	(1,119,072)
Transfer from additional reserve (Note 17) Dividends paid Funds invested		(264,190)		264,190	 - -	(7,710) 1,050	(7,710) 1,050
	-	(264,190)	-	264,190		(6,660)	(6,660)
Balance at 31 December 2011	1,791,333	569,303	(61,902)	(1,000,331)	1,298,403	339,646	1,638,049

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated statement of cash flows for the year ended 31 December 2011

for the year ended 31 December 2011		
	2011	2010
	<b>AED '000</b>	AED '000
Cash flows from operating activities		
Loss for the year	(1,078,071)	(973,741)
Adjustments for:		
Depreciation of property, plant and equipment	67,592	66,439
Gain on sale of property, plant and equipment	-	(103)
Provision of employees end of service indemnity	6,923	5,586
Loss from sale of investments in securities	18,588	81,924
Loss on disposal of investment in associates	11,152	111,330
Gain on disposal of investment in subsidiaries	-	(26,938)
Loss/(gain) on disposal of investment properties and development		
properties	20,628	(90,381)
Unrealised loss on investments held for trading	104,582	187,874
Changes in fair value of investment properties	193,099	331,847
Write down of development properties to net realisable value	6,179	144,490
Impairment on investments	19,070	8,313
Allowance for doubtful debts	396,907	99,960
Allowance for slow moving inventories	1,568	567
Share of loss of associates	35,400	18,613
Impairment loss on investment in associates		25,202
Bargain purchase gain	-	(1,799)
Finance cost	303,968	186,630
Operating cash flow before changes in operating assets and		
liabilities	107,585	175,813
	207,202	1,0,010
Reinsurance contract assets	64,309	17,044
Insurance contract liabilities	(53,616)	(56,338)
Decrease in inventories	79,321	20,899
Decrease/(increase) in trade and other receivables	150,340	(41,812)
(Increase)/ decrease in due from related parties	(91,046)	138,925
Decrease in trade and other payables	(164,031)	(156,772)
Decrease in advance received from customers	(63,057)	(88,833)
Increase/(decrease) in due to related parties	7,045	(36,362)
Purchase of investment in securities	(16,179)	(103,965)
Purchase of investment properties	(44,992)	(251,284)
Purchase of development properties	(13,557)	(421,977)
Proceed from sale of investments in securities	59,744	183,502
Proceed from sale of investment properties	57,744	105,502
and development properties	104,180	607,783
and development properties		
Net cash generated by/(used in) operating activities	126,046	(13,377)
Employees' end of service indemnity paid	(3,436)	(2,046)
Interest paid	(149,150)	(186,630)
Net cash used in operating activities	(26,540)	(202,053)
The cash abea in operating activities	(20,540)	

# Consolidated statement of cash flows

# for the year ended 31 December 2011 (continued)

	2011 AED '000	2010 AED '000
Cash flows from investing activities		
(Increase)/decrease in fixed deposits	(5,278)	6,337
Purchase of property, plant and equipment	(53,227)	(56,302)
Proceeds from sale of property, plant and equipment	9,588	7,288
Purchase of investments in associates	(19,911)	(108,857)
Proceeds from disposal of investment in associates	66,680	158,593
Net cash inflow on disposal of business	-	739
Net cash (used in)/generated by investing activities	(2,148)	7,798
Cash flows from financing activities		
Dividends paid - subsidiaries	(7,710)	(4,247)
Net movement in bank borrowings	45,516	176,417
Net movement in finance lease	(12,423)	(8,456)
Funds invested in non-controlling interest	1,050	26,500
Net cash generated by financing activities	26,433	190,214
Net decrease in cash and cash equivalents	(2,255)	(4,041)
Cash and cash equivalents at the beginning of the year	78,218	82,259
Cash and cash equivalents at the end of the year (Note 27)	75,963	78,218

The following transaction is not reflected in the consolidated statement of cash flows as these are non-cash transactions.

• Trade and other receivables of AED 332,613 transferred to development properties (Note 11).

## Notes to the consolidated financial statements for the year ended 31 December 2011

#### 1. General information

Gulf General Investments Co. (P.S.C.) - Dubai (the "Parent Company") is formed pursuant to Emiri Decree No. 2/73 dated 27 July 1973 and is incorporated as a Public Shareholding Company. The Parent Company operates in the United Arab Emirates under a trade license issued by the Department of Economic Development of the Government of Dubai. The "Group" comprises Gulf General Investments Co. (P.S.C.) and its subsidiaries. The address of the Parent Company's registered office is P. O. Box 22588, Dubai, United Arab Emirates.

The principal activities of the Company are:

- Industrial holding and trust companies
- Commercial holding and trust companies
- Real estate agent
- Real estate development services, and
- General trading

The duration of the Parent Company is ninety nine years commencing from the date of issuance of the above Emiri Decree.

#### 2. Application of new and revised International Financial Reporting Standards (IFRSs)

# 2.1 New and revised International Financial Reporting Standards (IFRSs) adopted with no material effect on the consolidated financial statements

The following new and revised IFRSs have been adopted in these consolidated financial statements. The adoption of these new and revised IFRSs has not had any material impact on the amounts reported for the current and prior periods but may affect the accounting for future transactions or arrangements.

- Amendments to IAS 24 *Related Party Disclosures* modify the definition of a related party and simplify disclosures for government-related entities.
- Amendments to IAS 32 *Classification of Rights Issues* address the classification of certain rights issues denominated in a foreign currency as either an equity instrument or as a financial liability.
- Amendments to IFRS 1 relating to *Limited Exemption from Comparative IFRS 7 Disclosures for First-time Adopters.*
- Improvements to IFRSs issued in 2010 Amendments to: IFRS 1; IFRS 3 (2008); IFRS 7; IAS 1; IAS 27 (2008); IAS34; IFRIC 13.
- Amendments to IFRIC 14 *Prepayments of a Minimum Funding Requirement*. The amendments correct an unintended consequence of IFRIC 14 IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction.
- IFRIC 19 *Extinguishing Financial Liabilities with Equity Instruments* provides guidance regarding the accounting for the extinguishment of a financial liability by the issue of equity instruments. In particular equity instruments issued under such arrangements are measured at their fair value, and any difference between the carrying amount of the financial liability extinguished and the fair value of equity instruments issued are recognized in profit or loss.

# 2.2 New and revised International Financial Reporting Standards (IFRSs) in issue but not yet effective and not early adopted

The Group has not early applied the following new standards, amendments and interpretations that have been issued but not yet effective:

- 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)
- 2.2 New and revised International Financial Reporting Standards (IFRSs) in issue but not yet effective and not early adopted (continued)

#### New and revised IFRSs Effective periods beginning on or after • Amendments to IFRS 7 Financial Instruments: Disclosures relating to 1 January 2015 disclosures about the initial application of IFRS. first applied) 1 July 2011 • Amendments to IFRS 7 Disclosures Transfers of Financial Assets increase the disclosure requirements for transactions involving transfers of financial assets. These amendments are intended to provide greater transparency around risk exposures of transactions when a financial asset is transferred but the transferor retains some level of continuing exposure in the asset. The amendments also require disclosures where transfers of financial assets are not evenly distributed throughout the period.

• IFRS 9 Financial Instruments issued in November 2009 introduces new requirements for the classification and measurement of financial assets. IFRS 9 amended in October 2010 includes the requirements for the classification and measurement of financial liabilities and for derecognition.

Key requirements of IFRS 9 are described as follows:

- IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods.
- The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in the fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was presented in profit or loss.

for annual

(or otherwise when IFRS 9 is

1 January 2015

- 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)
- 2.2 New and revised International Financial Reporting Standards (IFRSs) in issue but not yet effective and not early adopted (continued)

#### New and revised IFRSs

		periods beginning on after
•	IFRS 10 <i>Consolidated Financial Statements</i> * uses control as the single basis for consolidation, irrespective of the nature of the investee. IFRS 10 requires retrospective application subject to certain transitional provisions providing an alternative treatment in certain circumstances. Accordingly IAS 27 Separate Financial Statements* and IAS 28 <i>Investments in Associates and Joint Ventures</i> * have been amended for the issuance of IFRS 10.	1 January 2013
•	IFRS 11 <i>Joint Arrangements</i> * establishes two types of joint arrangements: Joint operations and joint ventures. The two types of joint arrangements are distinguished by the rights and obligations of those parties to the joint arrangement. Accordingly IAS 28 <i>Investments in Associates and Joint Ventures</i> has been amended for the issuance of IFRS 11.	1 January 2013
•	IFRS 12 <i>Disclosure of Interests in Other Entities</i> * combines the disclosure requirements for an entity's interests in subsidiaries, joint arrangements, associates and structured entities into one comprehensive disclosure Standard.	1 January 2013
•	IFRS 13 <i>Fair Value Measurement</i> issued in May 2011 establishes a single framework for measuring fair value and is applicable for both financial and non-financial items.	1 January 2013
•	Amendments to IAS 1 – <i>Presentation of Other Comprehensive Income</i> . The amendments retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate statements. However, items of other comprehensive income are required to be grouped into those that will and will not subsequently be reclassified to profit or loss with tax on items of other comprehensive income required to be allocated on the same basis.	1 July 2012
•	Amendments to IAS 12 <i>Income Taxes</i> provide an exception to the general principles of IAS 12 for investment property measured using the fair value model in IAS 40 <i>Investment Property</i> by the introduction of a rebuttable presumption that the carrying amount of the investment property will be recovered entirely through sale.	1 January 2012

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Effective for

- 2. Application of new and revised International Financial Reporting Standards (IFRSs) (continued)
- 2.2 New and revised International Financial Reporting Standards (IFRSs) in issue but not yet effective and not early adopted (continued)

New and revised IFRSs	Effective for annual periods beginning on or after
• Amendments to IAS 19 <i>Employee Benefits</i> eliminate the "corridor approach" and therefore require an entity to recognize changes in defined benefit plan obligations and plan assets when they occur.	1 January 2013
• IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine	1 January 2013
• Amendments to IFRS 7 <i>Financial Instruments: Disclosures</i> enhancing disclosures about offsetting of financial assets and liabilities	1 January 2013
• Amendments to IFRS 1 Removal of Fixed Dates for First-Time Adopter	1 July 2011
• Amendments to IAS 32 <i>Financial Instruments: Presentation</i> relating to application guidance on the offsetting of financial assets and financial liabilities	1 January 2014

\*In May 2011, a package of five Standards on consolidation, joint arrangements, associates and disclosures was issued, including IFRS 10, IFRS 11, IFRS 12, IAS 27 (as revised in 2011) and IAS 28 (as revised in 2011). These five standards are effective for annual periods beginning on or after 1 January 2013. Earlier application is permitted provided that all of these five standards are applied early at the same time.

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements for the period beginning 1 January 2012 or as and when they are applicable and adoption of these new standards, interpretations and amendments except for IFRS 9, may have no material impact on the consolidated financial statements of the Group in the period of initial application.

Management anticipates that IFRS 9 will be adopted in the Group's consolidated financial statements for the annual period beginning 1 January 2015 and that the application of IFRS 9 may have significant impact on amounts reported in respect of the Group's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

#### 3. Summary of significant accounting policies

#### **3.1** Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).

#### **3.** Summary of significant accounting policies (continued)

#### **3.2** Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for the revaluation of investment property, land and certain financial instruments. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The principal accounting policies are set out below:

#### 3.3 Basis of consolidation

The consolidated financial statements of Gulf General Investments Co (P.S.C) and Subsidiaries (the "Group") incorporate the financial statements of the Parent Company and entities controlled by the Parent Company (its Subsidiaries). Control is achieved where the Parent Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of group companies to bring their accounting policies in line with those used by other members of the Group.

Non-controlling interests in the net assets (excluding goodwill) of consolidated subsidiaries are identified separately from the Group's equity therein. The interests of non-controlling shareholders may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Parent Company.

When the Parent Company loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests.

All significant intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

# **3.** Summary of significant accounting policies (continued)

#### 3.4 Subsidiaries

Details of the Parent Company's subsidiaries at 31 December 2011 are as follows:

Nome of the subsidious	Place of	Proportion of ownership	Principal activities
Name of the subsidiary Emirates Lube Oil	incorporation	<u>(%)</u>	· · · · · · · · · · · · · · · · · · ·
Co. Ltd. (L.L.C.)	U.A.E.	100	Manufacturing of and trading in oil, lubricants and grease
and subsidiaries			
Gulf Prefab Houses Factory (L.L.C.)	U.A.E.	100	Manufacturing of prefab houses, concrete, carpentry, restaurant, ovens, kitchens, central airconditioning systems
L.A.I. General Trading L.L.C. – Dubai	U.A.E.	50	General trading
Al Sagr National Insurance Co. P.S.C. and subsidiaries	U.A.E.	53	The writing of insurance of all types
Dubai Al Ahlia Quick Transport L.L.C.	U.A.E.	50	Transportation of general materials by trucks
Layia Hotels Management (L.L.C.)	U.A.E.	51	Hotels management
Gulf Dura Industries Co. L.L.C.	U.A.E.	100	Manufacturing and trading of plastic goods.
Amalia Perfume Trading and Manufacturing Co. L.L.C.	U.A.E.	50	Perfumes trading
Acorn Industries Co. L.L.C.	U.A.E.	50	Vehicle body manufacturing, steel, structure parts
Middle East World Factories Equip. L.L.C.	U.A.E.	51	Import and re-export, factories equipment, machinery supplier, trading merchants, spare parts, equipments of factories
Quality International Company L.L.C.	U.A.E.	50	Engineering, specialised in stainless steel, power and desalination
Lloyds Engineering Co. L.L.C.	U.A.E.	50	Steel fabrication
Horizon Aluminium Industries L.L.C.	U.A.E.	50	Building metal products manufacturing
Gulf Engineering Services L.L.C.	U.A.E.	50	Services, securities and maintenance (MEP)
Gulf General Steel Co. L.L.C.	U.A.E.	100	Trading in all kinds of steel products
Retail Arabia International L.L.C.	U.A.E.	50	Trading in toys
ELCO Richmond Asphalt Product Trading	U.A.E.	50	Trading in bitumen
National Aluminum Extrusion. L.L.C.	U.A.E.	51	Aluminum Extrusion
Green Air Technology L.L.C.	U.A.E.	51.5	General trading

#### **3.** Summary of significant accounting policies (continued)

#### 3.4 Subsidiaries (continued)

Investment in Al Sagr National Insurance Co. P.S.C. is registered in the name of related parties in trust and for the benefit of the Parent Company.

Certain percentage of investments in 100% owned subsidiaries are held by the Parent Company through nominee arrangements. The subsidiaries on which the Parent Company has 50% ownership interest are consolidated based on control.

#### 3.5 Business combination

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in consolidated statement of income.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 *Income Taxes* and IAS 19 *Employee Benefits* respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2 *Share-based Payment* at the acquisition date and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Noncurrent Assets Held for Sale and Discontinued Operations are measured in accordance with that Standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any noncontrolling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any noncontrolling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at fair value or, when applicable, on the basis specified in another IFRS.

#### **3.** Summary of significant accounting policies (continued)

#### **3.5** Business combination (continued)

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IAS 39, or IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date (i.e. the date when the Group obtains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date.

Business combinations that took place prior to 1 January 2010 were accounted for in accordance with the previous version of IFRS 3.

#### 3.6 Goodwill

Goodwill arising on acquisition is recognised as an asset and initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised. If, after reassessment, the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the excess is recognised immediately in profit or loss.

#### **3.** Summary of significant accounting policies (continued)

#### **3.6** Goodwill (continued)

Goodwill arising on the acquisition of a subsidiary or jointly controlled entity represents the excess of the cost of acquisition over the Group's assets in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or jointly controlled entity recognised at the date of acquisition. Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss in the consolidated statement of income. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the consolidated statement of income on disposal.

#### **3.7** Investments in associates

An associate is an entity over which the Group has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*. Under the equity method, an investment in an associate is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of an associate recognised at the date of acquisition is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss.

#### 3. Summary of significant accounting policies (continued)

#### **3.7** Investments in associates (continued)

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount, Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

When a group entity transacts with its associate, profits and losses resulting from the transactions with the associate are recognised in the Group' consolidated financial statements only to the extent of interests in the associate that are not related to the Group.

#### **3.8** Interests in joint ventures

A joint venture is a contractual arrangement whereby the Group and other parties undertake an economic activity that is subject to joint control (i.e. when the strategic financial and operating policy decisions relating to the activities of the joint venture require the unanimous consent of the parties sharing control).

When a group entity undertakes its activities under joint venture arrangements directly, the Group's share of jointly controlled assets and any liabilities incurred jointly with other venturers are recognised in the financial statements of the relevant entity and classified according to their nature. Liabilities and expenses incurred directly in respect of interests in jointly controlled assets are accounted for on an accrual basis. Income from the sale or use of the Group's share of the output of jointly controlled assets, and its share of joint venture expenses, are recognised when it is probable that the economic benefits associated with the transactions will flow to/from the Group and their amount can be measured reliably.

Joint venture arrangements that involve the establishment of a separate entity in which each venturer has an interest are referred to as jointly controlled entities.

The Group reports its interests in jointly controlled entities using proportionate consolidation, except when the investment is classified as held for sale, in which case it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*. The Group's share of the assets, liabilities, income and expenses of jointly controlled entities is combined with the equivalent items in the consolidated financial statements on a line-by-line basis.

Any goodwill arising on the acquisition of the Group's interest in a jointly controlled entity is accounted for in accordance with the Group's accounting policy for goodwill arising in a business combination (see 3.5 and 3.6 above).

When a group entity transacts with its jointly controlled entity, profits and losses resulting from the transactions with the jointly controlled entity are recognised in the Group' consolidated financial statements only to the extent of interests in the joint venture.

#### **3.9** Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts.

#### 3. Summary of significant accounting policies (continued)

#### **3.9** Revenue recognition (continued)

#### Sale of goods/properties

Revenue from the sale of goods/properties is recognised when all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods/properties;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods/properties sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### Rendering of services

Revenue from rendering of services is recognised when the outcome of the transaction can be estimated reliably, by reference to the stage of completion of the transaction at the end of reporting date.

#### Dividend income

Dividend income from investments is recognised when the shareholders' rights to receive payment have been established.

#### Interest income

Interest income is accrued on a time proportion basis, by reference to the principal outstanding and at the interest rate applicable.

#### Rental income

Rental income from investment properties is recognised on a straight line basis over the term of the relevant lease.

#### Insurance revenue

Premiums on general insurance policies are accounted for on the date of writing of policies and are adjusted for unearned premium.

Commissions and other costs directly related to the acquisition and renewal of insurance contracts are charged to the consolidated statement of income when incurred.

#### Hotel revenue

Income from Hotel services rendered to guests and customers is recognised pro-rata over the periods of occupancy. Revenue from sale of goods, food and beverages is recognised upon issuance of related sales invoices on delivery to guests and customers

#### **3.** Summary of significant accounting policies (continued)

#### 3.10 Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### 3.10.1 The Group as lessor

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### 3.10.2 The Group as lessee

Assets held under finance leases are initially recognised as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Group's general policy on borrowing costs. Contingent rentals are recognised as expenses in the periods in which they are incurred.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### 3.11 Foreign currencies

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each group entity are expressed in Arab Emirates Dirhams ("AED"), which is the functional currency of the Group and the presentation currency for the consolidated financial statements.

#### **3.** Summary of significant accounting policies (continued)

#### **3.11** Foreign currencies (continued)

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the tates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in profit or loss in the year in which they arise.

#### **3.12** Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the year in which they are incurred.

#### 3.13 Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment loss. Historical cost includes expenditure that is directly attributable to the acquisition of the asset.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to the profit or loss in the period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate the assets' cost to their residual values over their estimated useful lives as follows:

	Percentage
Buildings, shed and prefab houses	7.5 to 20
Plant and equipment	5 to 20
Motor vehicles, ships and trucks	10 to 25
Furniture and fixtures	15 to 25
Storage tanks	5
Other assets	12.5 to 20

Land is not depreciated.

The estimated useful lives, residual values and depreciation method are reviewed at each year-end, with the effect of any changes in estimate accounted for on a prospective basis.

#### **3.** Summary of significant accounting policies (continued)

#### 3.13 **Property, plant and equipment (continued)**

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the profit or loss.

#### 3.14 Capital work in progress

Properties or assets in the course of construction for production, supply or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes all direct costs attributable to the design and construction of the property including related staff costs, and for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. When the assets are ready for intended use, the capital work in progress is transferred to the appropriate property, plant and equipment category and is depreciated in accordance with the Group's policies.

#### 3.15 Investment property

Investment property, which is property held to earn rentals and/or for capital appreciation, is measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Gains or losses arising from changes in the fair value of investment property are included in the profit or loss in the period in which they arise.

#### 3.16 Investment properties under development

Investment properties under development that are being constructed or developed for future use as investments property are measured initially at cost including all direct costs attributable to the design and construction of the property including related staff costs. Subsequent to initial recognition, investment properties under development is measured at fair value. Gains and losses arising from changes in the fair value of investment properties under development are included in the profit or loss in the period in which they arise. Upon completion of construction or development, such properties are transferred to investment properties.

#### **3.17** Development properties

Development properties consists of property being developed principally for sale and is stated at the lower of cost or net realisable value. Cost comprises all direct costs attributable to the design and construction of the property including direct staff costs. Net realisable value is the estimated selling price in the ordinary course of the business less estimated costs to complete and applicable variable selling expenses.

#### 3.18 Inventories

#### 3.18.1 Raw materials and spare parts

Raw materials and spare parts are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing them to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

#### **3.** Summary of significant accounting policies (continued)

#### 3.18 Inventories (continued)

#### 3.18.2 Finished and semi-finished goods

Finished and semi-finished goods are stated at lower of cost (comprising direct labour, material cost, direct expenses and an appropriate allocation of production overheads) and the net realisable value, which is arrived at after providing for anticipated losses, if any, when the possibility of loss is ascertained.

#### 3.19 Impairment of tangible and intangible assets excluding goodwill

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 3.20 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows, (where the effect of time value of money is material).

#### **3.** Summary of significant accounting policies (continued)

#### **3.20 Provisions (continued)**

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### 3.21 Employee benefits

#### 3.21.1 Defined contribution plan

UAE national employees of the Group are members of the Government-managed retirement pension and social security benefit scheme pursuant to U.A.E. labour law no. 7 of 1999. The Group is required to contribute 12.5% of the "contribution calculation salary" of payroll costs to the retirement benefit scheme to fund the benefits. The employees and the Government contribute 5% and 2.5% of the "contribution calculation salary" respectively, to the scheme. The only obligation of the Group with respect to the retirement pension and social security scheme is to make the specified contributions. The contributions are charged to statement of income.

#### 3.21.2 Annual leave and leave passage

An accrual is made for the estimated liability for employees' entitlement to annual leave and leave passage as a result of services rendered by eligible employees up to the end of the year.

#### 3.21.3 Provision for employees' end of service indemnity

Provision is also made for the full amount of end of service benefit due to non-UAE national employees in accordance with the UAE Labour Law and is based on current remuneration and their period of service at the end of the reporting period.

The accrual relating to annual leave and leave passage is disclosed as a current liability, while the provision relating to end of service benefit is disclosed as a non-current liability.

#### **3.22** Financial instruments

Financial assets and financial liabilities are recognised when a Group entity becomes a party to the contractual provisions of the instrument.

All financial assets are recognised and derecognised on trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'held-to-maturity' investments, 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### **3.** Summary of significant accounting policies (continued)

#### **3.23** Financial assets

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

The Group has classified the following financial assets as 'loans and receivables': cash and cash equivalents, trade and other receivables, due from related parties.

#### 3.23.1 Bank balances and cash

Bank balances and cash include cash on hand and deposits held with banks (excluding deposits held under lien) with original maturities of three months or less.

#### 3.23.2 Financial assets at FVTPL

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the consolidated statement of income.

#### **3.** Summary of significant accounting policies (continued)

#### **3.23** Financial assets (continued)

#### 3.23.3 Available-for-sale financial assets (AFS financial assets)

Listed shares held by the Group that are traded in an active market are classified as being AFS and are stated at fair value. The Group also has other investments that are not traded in an active market but are also classified as AFS financial assets and stated at fair value because management considers that fair value can be reliably measured. Gains and losses arising from changes in fair value are recognised in other comprehensive income and accumulated in the cumulative change in fair values with the exception of impairment losses, which are recognised in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the cumulative change in fair values is reclassified to profit or loss.

Dividends on AFS equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established.

The fair value of AFS monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the reporting date. The change in fair value attributable to translation differences that result from a change in amortised cost of the asset is recognised in profit or loss, and other changes are recognised in other comprehensive income.

#### 3.23.4 Loans and receivables

Loans and receivables are measured at amortised costs using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

#### 3.23.5 Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. Held-to-maturity investments are recorded at amortised cost using the effective interest method less any impairment, with revenue recognised on an effective yield basis. Where the Group decides to sell other than an insignificant amount of held-to-maturity assets, the entire category is considered to be tainted and reclassified as available-for-sale.

#### 3.23.6 Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For listed and unlisted AFS equity investments, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

# GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES Notes to the consolidated financial statements for the year ended 31 December 2011 (continued)

#### 3. Summary of significant accounting policies (continued)

#### 3.23 Financial assets (continued)

#### 3.23.6 Impairment of financial assets (continued)

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial assets, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate. For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in statement of income.

When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to statement of income in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of AFS equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income.

#### 3.23.7 Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset.

#### 3. Summary of significant accounting policies (continued)

#### 3.24 Financial liabilities and equity instruments issued by the group

#### 3.24.1 Classification as debt and equity instruments

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

#### **3.25** Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recorded at the proceeds received, net of direct issue costs.

#### **3.26** Financial liabilities

The Group has classified the following financial liabilities as 'other financial liabilities': finance lease liabilities, trade and other payables and due to related parties and are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis except for short term payable when the recognition of interest would be immaterial.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

#### 3.26.1 Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expired.

#### 3.27 Dividend distribution

Dividend distribution to the Shareholders is recognised as a liability in the consolidated financial statements in the period in which the dividends are approved by the Shareholders.

#### **3.28** Derivative financial instruments

Derivatives financial instruments are initially recognised at fair value at the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. All the derivatives financial instruments are carried at their fair values as financial assets where the fair values are positive and as financial liabilities where the fair values are negative. A derivative financial instrument is presented as non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivative financial instrument assets or current liabilities. The resulting gain or loss is recognised in statement of income immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in statement of income depends on the nature of hedge relationship.

#### 4. Critical accounting judgments and key sources of estimation uncertainty

In the application of the Group's accounting policies, which are described in Note 3 to these consolidated financial statements, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The significant judgements and estimates made by management, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are described below:

#### 4.1 Critical judgments in applying accounting policies

The following are the critical judgements, apart from those involving estimations (see 4.2 below), that the management have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements.

#### 4.1.1 Classification of investments

Management decides on acquisition of a financial asset whether it should be classified as FVTPL - held for trading, held to maturity investments, loans and receivables or AFS financial asset.

#### 4.1.2 Fair value of derivative financial instruments

At the reporting date, the Group has outstanding interest rate swap. The fair value has been determined as such in accordance with best market practice and using observable market data.

#### 4.1.3 Valuation of unquoted investments

Valuation of unquoted investments is normally based on recent market transactions on an arm's length basis, fair value of another instrument that is substantially the same, expected cash flows discounted at current rates for similar instruments or other valuation models.

#### 4.1.4 Impairment of financial assets

The Group determines whether AFS financial assets are impaired when there has been a significant or prolonged decline in their fair value below cost. This determination of what is significant or prolonged requires judgement. In making this judgement and to record whether an impairment occurred, the Group evaluates among other factors, the normal volatility in share price, the financial health of the investee, industry and sector performance, changes in technology and operational and financial cash flows.

Management has considered an amount of AED 18,654 thousand (2010: AED 8,313 thousand) as impairment loss on AFS financial assets for the year, based on the analysis of impairment test performed on available-for-sale financial assets.

#### 4. Critical accounting judgments and key sources of estimation uncertainty (continued)

#### 4.1 Critical judgments in applying accounting policies (continued)

#### 4.1.5 Classification of properties

In the process of classifying properties, management has made various judgments. Judgment is needed to determine whether a property qualifies as an investment property, property, plant and equipment and/or property held for resale. The Group develops criteria so that it can exercise that judgment consistently in accordance with the definitions of investment property, property, plant and equipment and property held for resale. In making its judgment, management considered the detailed criteria and related guidance for the classification of properties as set out in IAS 2, IAS 16 and IAS 40, in particular, the intended usage of property as determined by the management. Development properties are grouped under current assets as intention of the management is to sell it within one year from the end of the reporting date.

#### 4.2 Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### 4.2.1 Fair value of investment properties and investment properties under development

The best evidence of fair value is current prices in an active market for similar properties. In the absence of such information, the Group determined the amount within a range of reasonable fair value estimates. In making its judgment, the Group considered recent prices of similar properties in the same location and similar conditions, with adjustments to reflect any changes in the nature, location or economic conditions since the date of the transactions that occurred at those prices. Such estimation is based on certain assumptions, which are subject to uncertainty and might materially differ from the actual results.

The determination of the fair value of revenue-generating properties requires the use of estimates such as future cash flows from assets (such as leasing, tenants' profiles, future revenue streams, capital values of fixtures and fittings, and the overall repair and condition of the property) and discount rates applicable to those assets. In addition, development risks (such as construction and leasing risks) are also taken into consideration when determining the fair value of investment properties under development. These estimates are based on local market conditions existing at the end of the reporting period.

The continuing volatility in the global financial system and in real estate industry has contributed to the significant reduction in transaction volumes in the UAE. Therefore, in arriving at their estimates of market values as at 31 December 2011, the valuers have used their market knowledge and professional judgement and have not only relied solely on historic transactional comparables. In these circumstances, there is greater degree of uncertainty than which exists in a more active market in estimating market values of investment and development properties.

#### 4.2.2 Useful lives of property, plant and equipment

Management reviews the residual values and estimated useful lives of property, plant and equipment at the end of each annual reporting period in accordance with IAS 16. Management determined that current year expectations do not differ from previous estimates based on its review.

#### 4. Critical accounting judgments and key sources of estimation uncertainty (continued)

#### 4.2 Key sources of estimation uncertainty (continued)

#### 4.2.3 Valuation of unquoted equity investments

Valuation of unquoted equity investments is normally based on recent market transactions on an arm's length basis, fair value of another instrument that is substantially the same, expected cash flows discounted at current rates for similar instruments or other valuation models. In the absence of an active market for these investments or any recent transactions that could provide evidence of the current fair value, these investments are carried at cost less recognised impairment losses, if any. Management believes that the carrying values of these unquoted equity investments are not materially different from their fair values.

#### 4.2.4 Impairment of investments in joint ventures and associates

Management regularly reviews its investments in joint ventures and associates for indicators of impairment. This determination of whether investments in joint ventures and associates are impaired entails Management's evaluation of the specific investee's profitability, liquidity, solvency and ability to generate operating cash flows from the date of acquisition and until the foreseeable future. The difference between the estimated recoverable amount and the carrying value of investment is recognised as an expense in profit or loss. Management is satisfied that no impairment provision is necessary on its investments in joint ventures and associates.

#### 4.2.5 Impairment of trade and other receivables

An estimate of the collectible amount of trade and other receivables is made when collection of the full amount is no longer probable. This determination of whether the receivables are impaired entails Management's evaluation of the specific credit and liquidity position of the customers and related parties and their historical recovery rates, including discussion with legal department and review of current economic environment. Management is satisfied that no additional impairment is required on its trade and other receivables in excess of amount already provided.

#### 4.2.6 Inventories

Inventories are stated at the lower of cost and net realisable value. Adjustments to reduce the cost of inventory to its realisable value, if required, are made at the product group level for estimated excess, obsolescence or impaired balances. Factors influencing these adjustments include changes in demand, product pricing, physical deterioration and quality issues.

#### 4.2.7 Derivative financial instruments

The fair values of derivative financial instruments measured at fair value are generally obtained by reference to quoted market prices, discounted cash flow models and recognised pricing models as appropriate.

#### 4. Critical accounting judgments and key sources of estimation uncertainty (continued)

#### 4.2 Key sources of estimation uncertainty (continued)

#### 4.2.8 The ultimate liability arising from claims made under insurance contracts

The estimation of ultimate liability arising from the claims made under insurance contracts is the Group's most critical accounting estimate. There are sources of uncertainty that need to be considered in the estimate of the liability that the Group will eventually pay for such claims. Estimates have to be made both for the expected ultimate cost of claims reported at the end of the reporting date and for the expected ultimate cost of claims are estimated but not reported ('IBNR') at the end of reporting date. Liabilities for unpaid reported claims are estimated using the input of assessments for individual cases reported to the Group and management estimates based on past claims settlement trends for the claims incurred but not reported. At each reporting date, prior year claims estimates are reassessed for adequacy and changes are made to the provision.

#### 4.2.9 Liability adequacy test

At each reporting date, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. The Group makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the adequacy of the liability. Any deficiency is immediately charged to the consolidated statement of income.

#### 4.2.10 Impairment of goodwill

Goodwill is tested annually for impairment and at other times when such indications exist. The impairment calculation requires the use of estimates. Management has performed impairment test during the year and based on the estimated profit and expansion plans of related entities, have concluded that expected future cash flows to arise from each subsidiaries will be adequate, accordingly no impairment is required.

# **GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES**

# Notes to the consolidated financial statements for the year ended 31 December 2011 (continued)

# 5. Property, plant and equipment

	Land AED '000	Buildings, sheds and prefab houses AED '000	Plant and equipment AED '000	Motor vehicles, ships and trucks AED '000	Furniture and fixtures AED '000	Storage tanks AED '000	Other assets AED '000	Capital work-in- progress AED '000	Total AED '000
Cost									
At 31 December 2009	166,130	446,327	134,253	115,190	34,802	49,581	22,548	108,080	1,076,911
Eliminated on disposal of subsidiaries	-	(708)	(6,773)	(861)	(481)	-	(439)	-	(9,262)
Additions during the year	2,110	10,634	5,565	1,933	13,426	63	22,571	-	56,302
Transfers	-	23,443	18,557	-	-	11,407	2,386	(55,793)	-
Disposals	-	-	(2,922)	(4,413)	(572)	-	(140)	-	(8,047)
At 31 December 2010	168,240	479,696	148,680	111,849	47,175	61,051	46,926	52,287	1,115,904
Additions during the year	-	15,909	18,402	5,350	6,676	4,781	1,393	716	53,227
Disposals	-	(1,576)	(319)	(4,168)	(784)	-	(6,401)	-	(13,248)
Transfers	-	19,844	-	-	-	-	-	(19,844)	-
At 31 December 2011	168,240	513,873	166,763	113,031	53,067	65,832	41,918	33,159	1,155,883

# **GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES**

# Notes to the consolidated financial statements for the year ended 31 December 2011 (continued)

# 5. Property, plant and equipment (continued)

	Land AED '000	Buildings, sheds and prefab houses AED '000	Plant and equipment AED '000	Motor vehicles, ships and trucks AED '000	Furniture and fixtures AED '000	Storage tanks AED '000	Other assets AED '000	Capital work-in- progress AED '000	Total AED '000
Accumulated depreciation									
At 31 December 2009	-	21,985	35,312	41,080	11,534	4,157	5,823	-	119,891
Eliminated on disposal of subsidiaries	-	(285)	(4,304)	(436)	(314)	-	(58)	-	(5,397)
Charge for the year	-	23,562	15,109	13,183	7,545	2,912	4,128	-	66,439
Eliminated on disposals	-	-	(127)	(446)	(289)	-	-	-	(862)
At 31 December 2010	-	45,262	45,990	53,381	18,476	7,069	9,893	-	180,071
Charge for the year	-	23,224	17,216	13,510	7,200	4,826	1,616	-	67,592
Eliminated on disposals	-	(180)	(225)	(2,648)	(580)	-	(27)	-	(3,660)
At 31 December 2011	-	68,306	62,981	64,243	25,096	11,895	11,482	-	244,003
<i>Carrying amount</i> At 31 December 2011	168,240	445,567	103,782	48,788	27,971	53,937	30,436	33,159	911,880
At 31 December 2010	168,240	434,434	102,690	58,468	28,699	53,982	37,033	52,287	935,833

Properties under construction represent expenditure incurred on buildings and plant equipment.

Land represents plots of land in the Emirates of Sharjah and Dubai used by the Group. In 2007, the above mentioned land had been revalued and the difference resulting from this revaluation amounting AED 119,005 thousand was credited to land revaluation reserve (Note 17).

The plots of land for AED 128,053 thousand (2010: AED 128,053 thousand) are mortgaged to local banks against credit facilities granted to the Group (Note 20).

## 6. Investment properties

	Land AED '000	Buildings AED '000	Total AED '000
Fair value at 31 December 2009	811,823	1,181,208	1,993,031
Transferred from development properties (Note 11)	28,616	-	28,616
Bargain purchase gain	-	1,799	1,799
Purchases during the year	130,225	121,059	251,284
Sales during the year	(89,845)	(80,222)	(170,067)
Decrease in fair value	(235,485)	(96,362)	(331,847)
Fair value at 31 December 2010	645,334	1,127,482	1,772,816
Transferred from development properties (Note 11)	667,174	25,237	692,411
Purchases during the year	13,826	31,166	44,992
Sales during the year	(7,195)	(115,666)	(122,861)
Decrease in fair value	(169,569)	(23,530)	(193,099)
Fair value at 31 December 2011	1,149,570	1,044,689	2,194,259
Investment properties by geographical location			
		2011	2010
		AED '000	AED '000
In U.A.E.		2,104,439	1,683,496
In other countries		89,820	89,320
		2,194,259	1,772,816

Investment properties have been valued as of 31 December 2011 by an independent valuer. The Board of Directors have adopted the above valuation report of the independent valuer and accordingly, a decrease in fair value of AED 193,099 thousand (2010: decrease in fair value AED 331,847 thousand) was recognised in profit or loss.

Investment properties amounting to AED 406,084 thousand (2010: AED 337,508 thousand) are registered in the name of related parties in trust and for the benefit of the Group. Investment properties amounting to AED 954,700 thousand (2010: AED 740,640 thousand) are mortgaged to banks towards credit facilities granted to the Group (Note 20).

During the current year, the Group has transferred development properties with a value of AED 692,411 thousand to investment properties consequent to change in the use of such properties.

# 7. Goodwill

	2011 AED '000	2010 AED '000
Goodwill on acquisition of:		
Dubai Al Ahlia Quick Transport L.L.C.	4,000	4,000
Acorn Industries co. L.L.C.	7,500	7,500
Middle East world factories Equipment L.L.C.	500	500
Amalia Perfumes Trading and Manufacturing Co. L.L.C.	2,504	2,504
Lloyds Engineering Company L.L.C.	1,364	1,364
Quality International Company L.L.C.	20,856	20,856
	36,724	36,724

The consolidated financial statements include the results of all acquired companies from the date of acquisition.

The Board of Directors have subjected the goodwill for an impairment test and have concluded that no impairment charge to be considered for the year 2011.

### 8. Investments in associates

	2011 AED '000	2010 AED '000
At equity method At cost (entities in start-up stage)	185,676 56,861	281,973 55,571
	242,537	337,544
Movements in investments were as follows:		
	2011 AED '000	2010 AED '000
Balance at the beginning of the year	337,544	543,511
Additions during the year Disposals during the year	19,911 (77,832)	108,857 (269,923)
Transferred to available-for-sale investments (Note 9)	(676)	(496)
Impairment during the year	-	(25,202)
Share of associates' cumulative change in fair value	(1,010)	(590)
Share of loss for the year	(35,400)	(18,613)
Balance at the end of the year	242,537	337,544

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# 8. Investments in associates (continued)

The details of these associates are as follows:

	Place of	<b>Ownership</b>	2011	2010
Name of the associate	<u>incorporation</u>	<u>(%)</u>	<b>AED '000</b>	AED '000
Arab Real Estate Development P.S.C.				
(Arab Corp)	Jordan	15.22	46,043	49,709
Ghadeh General Trading &				
Contracting Co. L.L.C. (Khalid				
Mustafa Karam Sons & Partners)	Kuwait	38	28,389	28,965
Oil Laboratories & Marine Surveyors				
Co. Ltd.	U.A.E.	25	1,034	916
Al Sagr Company for Co-operative				
Insurance (SCCI)	K.S.A.	26	64,954	56,996
Awtad Co. PJSC	U.A.E.	25	37,158	105,090
Jordan & Emirates Dimention for				
Investment Trading	Jordan	54.24	-	30,835
Gulf Baader Capital Market L.L.C.	U.A.E.	25	5,612	5,951
The Archade Land Development				
Co. L.L.C.	U.A.E.	50	50,000	50,000
Horizon Metallic Industries L.L.C.	U.A.E.	49	2,486	2,955
GGI Retail Lebanon s.a.r.l	Lebanon	90	-	3,710
Green Air Technology L.L.C.	U.A.E.	50	-	556
Other associates	-	-	6,861	1,861
			242,537	337,544

Investment in associates includes payments made against the share capital of the companies under formation.

Summarised financial information in respect of the Group's associates which are accounted by equity method is set out below:

	2011 AED '000	2010 AED '000
Total assets Total liabilities	1,386,406 (793,232)	1,483,702 (978,879)
Net assets	593,174	504,823
Groups share of associates' net assets Goodwill arising on acquisition	169,203 16,473	260,093 21,880
	185,676	281,973

#### 8. Investments in associates (continued)

394,425	
394,423	293,500
(144,593)	(110,951)
(35,400)	(18,613)
	(144,593)

#### 9. Investments

# Held-to-maturity investments

	2011 AED '000	2010 AED '000
Balance at the beginning of the year Net movement Impairment loss	7,216 - (416)	7,954 (738)
Balance at the end of the year	6,800	7,216

# Available-for-sale investments

	2011 AED '000	2010 AED '000
Fair value at the beginning of the year	418,901	734,243
Purchased during the year	15,931	33,766
Sold during the year	(36,271)	(204,412)
Transferred from associates (Note 8)	676	496
Impairment loss	(18,654)	(8,313)
Decrease in fair value	(54,028)	(136,879)
Fair value at the end of the year	326,555	418,901

#### 9. Investments (continued)

#### Held for trading investments

	2011 AED '000	2010 AED '000
Fair value at the beginning of the year	558,036	689,826
Purchased during the year	248	70,199
Sold during the year	(28,024)	(14,115)
Decrease in fair value	(104,582)	(187,874)
Fair value at the end of the year	425,678	558,036
Geographical distributions of investments:		
	2011	2010
	AED '000	AED '000
In U.A.E.	720,800	922,658
In other countries	38,233	61,495
	759,033	984,153

During the year 2008, Board of Directors of the Parent Company has reconsidered its investment strategy, accordingly the Group adopted the amendments to IAS 39 issued by the International Accounting Standards Board which permits an entity to reclassify, in particular circumstances, held for trading investments for which the change in fair value is recognised in the consolidated statement of income to available-for-sale investments for which the change in the fair value is recognised under equity as cumulative change in fair values.

	2011 AED '000	2010 AED '000
Fair value of reclassified investments at the beginning of the year Sold during the year Change in fair value during the year	14,069 (28)	20,560 (6,407) (84)
Fair value of reclassified investments at the end of the year	14,041	14,069

As a result of the above reclassification, the net loss for the year ended 31 December 2011 has decreased by AED 28 thousand (2010: net loss decreased by AED 84 thousand).

Held for trading investments and available-for-sale investments include investments of AED 393,114 thousand (2010: AED 432,778 thousand) pledged to local banks (Note 20) and investments of AED 18,698 thousand (2010: AED 24,506 thousand) registered in the name of related parties in trust and for the benefit of the Group.

#### 10. Notes receivables – post dated cheques

Notes receivable comprise post dated cheques received from the buyers of development properties. Based on the prevailing market situation, the management has performed an impairment test for the future collectability of these notes receivable and accordingly has concluded that no impairment is required and these cheques will be realized in the normal course of business.

#### **11.** Development properties

	2011 AED '000	2010 AED '000
Balance at the beginning of the year	1,346,401	1,444,865
Transferred to investment properties (Note 6)	(692,411)	(28,616)
Transferred from trade and other receivable	332,613	-
Addition during the year	13,557	421,977
Sales during the year	(1,947)	(347,335)
Write down to realisable value	(6,179)	(144,490)
Balance at the end of the year	992,034	1,346,401

During the year, based on an independent valuation of net realisable value of development properties, an amount of AED 6,179 thousand (2010: AED 144,490 thousand) was considered as charge to profit or loss on account of write down to realisable value.

During the year, the Parent Company has considered the option of repossession certain properties due to non fulfilment of contractual obligations by the buyers. These repossessed properties included in the development properties at the net realisable value estimated by the management.

#### 12. Inventories

	2011 AED '000	2010 AED '000
Raw materials	105,751	162,512
Work-in-progress Finished products	51,651 45,324	34,483 75,827
	202,726	272,822
Allowance for slow moving inventories	(2,898)	(1,330)
	199,828	271,492
Stores and spares	1,212	5,860
Goods in transit	757	5,334
	201,797	282,686

# **12. Inventories** (continued)

Movements in the allowance for slow moving inventories are as follows:

	2011 AED '000	2010 AED '000
Balance at the beginning of the year Eliminated on disposals of subsidiaries Allowance made during the year	1,330 - 1,568	2,329 (1,566) 567
Balance at the end of the year	2,898	1,330

# 13. Related party transactions

At the reporting date, amounts due from/to related parties were as follows:

2011 AED '000	2010 AED '000
183,599 49,197	129,039 12,711
232,796	141,750
16,091	-
2	44,283 53,294
259,084	97,577
	AED '000 183,599 49,197 232,796 16,091 79,819 163,174

# **13. Related party transactions** (continued)

The amounts outstanding are unsecured and will be settled in cash. No guarantees have been given or received. No expense has been recognised in the year for bad or doubtful debts in respect of the amounts owned by related parties.

#### **Transactions:**

During the year, the Group entered into the following transactions with related parties who are not members of the Group:

	2011 AED '000	2010 AED '000
Purchase of development properties Sale of goods and services Expenses	2,996 31,650 12,806	105,633 18,007
Compensation of directors/key management personnel:		
	2011 AED '000	2010 AED '000
Key management salaries and benefits	9,005	8,700
14. Trade and other receivables		
	2011 AED '000	2010 AED '000
Trade receivables Allowance for doubtful debts	858,236 (186,722)	1,571,731 (121,816)
Notes receivable – post dated cheques Prepayment and other receivables	671,514 33,931 177,828	1,449,915 105,128 181,642
	883,273	1,736,685
Movement in the allowance for doubtful debts are as follows:	2011 AED '000	2010 AED '000
Balance at the beginning of the year	121,816	29,080
Eliminated on disposal of subsidiaries Allowances made	- 396,907	(5,237) 99,960
Amounts written off as uncollectable	(332,001)	(1,877)
Amounts recovered	-	(110)
Balance at the end of the year	186,722	121,816

# 14. Trade and other receivables (continued)

The Board of Directors have performed the impairment test on the trade and other receivables and have concluded that the allowance maintained for doubtful debts as of 31 December 2011 is adequate.

#### 15. Bank balances and cash

	2011 AED '000	2010 AED '000
Cash on hand	2,182	2,196
Bank balances:		
Current accounts	44,334	43,664
Deposit accounts	313,354	310,987
	357,688	354,651
	359,870	356,847
Bank balances:		
In U.A.E.	357,030	353,867
In other countries	658	784
	357,688	354,651

Deposits include fixed deposits of AED 180,000 thousand (2010: AED 191,000 thousand) held under lien (see Note 20) with a local bank against facilities granted to the Group and also include a fixed deposit amounting to AED 10,000 thousand (2010: AED 10,000 thousand) hypothecated to the order of the Insurance Authority of U.A.E.

#### 16. Share capital

	2011 AED '000	2010 AED '000
Issued and fully paid: 1,791 million ordinary shares of AED 1 each	1,791,333	1,791,333

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#### 17. Reserves

	Statutory reserve AED '000	Additional reserve AED '000	Land revaluation reserve AED '000	Total AED '000
At 31 December 2009 & 2010 Transfer to retained earnings	450,298	264,190 (264,190)	119,005	833,493 (264,190)
At 31 December 2011	450,298		119,005	569,303

#### Statutory reserve

In accordance with United Arab Emirates Federal Commercial Companies Law No. 8 of 1984, as amended, the Parent Company is required to establish a statutory reserve by appropriation of 10% of profit for each year until the reserve equals 50% of the paid up share capital. This reserve is not available for distribution except as stipulated by the Law.

#### Additional reserve

The Parent Company's Articles of Association require that 10% of the annual net profit be appropriated to an additional reserve until a decision by the Ordinary General Assembly Meeting on the strength of proposal by the Board of Directors or if such reserve equals 50% of paid-up share capital of the Parent Company.

At the Annual General Meeting held on 26 April 2011, the Shareholders approved the transfer of the balance in additional reserve as at 31 December 2010 of AED 264,190 thousand to retained earnings.

#### 18. Provision for employees' end of service indemnity

Movement in the net liability were as follows:

Wovement in the net natinty were as follows.	2011 AED '000	2010 AED '000
Balance at the beginning of the year	29,254	26,048
Eliminated on disposals of subsidiary	-	(334)
Charge for the year	6,923	5,586
Amounts paid	(3,436)	(2,046)
Balance at the end of the year	32,741	29,254

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### **19.** Finance lease

The Group has entered into a leasing arrangement with a leasing company registered in the United Arab Emirates to finance the purchase of a vessel and certain plant equipments. The term of the lease is 10 years and payments due under leasing arrangement are as follows:

	Minimum lease payment		Present value of minimum lease payment	
	2011 AED '000	2010 AED '000	2011 AED '000	2010 AED '000
Not later than one year	28,811	22,378	22,412	16,576
Later than one year but not later than five years	54,984	67,547	45,063	55,133
Later than five years	17,185	26,730	16,164	24,353
Less: Future finance costs	100,980 (17,341)	116,655 (20,593)	83,639	96,062
Present value of minimum lease payments	83,639	96,062	83,639	96,062
Included in the consolidated financial st	atements as:			
			2011 AED '000	2010 AED'000
Current portion of finance lease liability			22,412	16,576
Non-current portion of finance lease liabili	ity		61,227	79,486
			83,639	96,062

The finance charges are calculated based on 3 months EIBOR plus 3.5% margin.

### 20. Bank borrowings

	2011 AED '000	2010 AED '000
Short term bank borrowings		
Bank overdrafts	1,009,542	723,480
Trust receipts	155,567	227,996
Bills discounted	39,889	137,894
Acceptances	10,183	66,175
	1,215,181	1,155,545
Term loans	2,239,018	2,396,437
Term loans are repayable as follows		
On demand or within one year	1,543,980	2,014,178
In the second year	53,915	154,750
In the third to fifth years inclusive	252,123	212,509
After five years	389,000	15,000
	2,239,018	2,396,437
Less : Amount due for settlement within 12 months	(1,543,980)	(2,014,178)
Amount due for settlement after 12 months	695,038	382,259

Term loan facilities bear interest at EIBOR and LIBOR plus applicable margins from 0.5% to 4.5%.

The interest rates on the short term bank borrowings are subject to review on an annual basis.

Short term bank borrowings are secured by the followings:

- Pledge on fixed deposits.
- Promissory note in favour of the banks.
- Assignment of insurance policies in favour of the banks.
- Hypothecation over goods financed by trust receipts.
- Pledge of investment in securities and investment in subsidiary.

#### 20. Bank borrowings (continued)

Term loans are secured by the followings:

Loan facilities relating to buildings construction are secured by mortgage of properties and constructions financed by these loans. Banks providing these facilities are the first beneficiary from the properties and construction. In addition, insurance policies are endorsed in favour of these banks, reputation of the Group and irrevocable bank guarantee from other bank. The bank's facilities are further subject to certain financial/ non-financial covenants.

As of 31 December 2011, the Parent Company had AED 616.8 million as loans installments pending settlement against which maturity extension was requested. Furthermore, the Parent Company has not met with certain covenants set forth in the borrowing agreement with other banks having an outstanding loan balance of AED 456.7 million as of 31 December 2011 (2010: AED 462.5 million). The originally entered loan agreement for the above loans stipulates repayment of the whole remaining balance of the facilities become immediately payable in such events. However, the restructuring agreement currently under finalization and consented by majority of consortium of bankers have considered the above aspects and management is looking forward to the successful finalization and implementation of this agreement. As required by IFRS, the noncurrent portion of the above borrowings amounting to AED 240.1 million (2010: AED 745.4 million) were reclassified in the consolidated financial statements as current liabilities.

#### 21. Trade and other payables

	2011 AED '000	2010 AED '000
Current portion		
Trade accounts payable	668,634	677,126
Due to non-controlling interests	98,157	47,126
Post dated cheques issued	93,477	98,545
Accrued expenses	131,116	133,277
Provisions and other payables	82,753	119,768
Retentions payable	42,245	49,753
	1,116,382	1,125,595
Non-current portion Notes payable	257,040	257,040

Notes payable represents capital protected notes bearing interest rates of LIBOR +0.25% and secured by investment in quoted securities of the Group.

#### 22. Advance received from customers

Advance received from customers includes AED 96,441 thousand (2010: AED 157,165 thousand) advance received by Parent Company against booking of apartments to be hand over at later dates.

#### 23. Revenue

	2011 AED '000	2010 AED '000
Manufacturing income Sale of development properties and investment properties Sale of investments in securities Insurance income Trading income Rental income Dividend income Interest on fixed deposits Service income	$\begin{array}{c} 1,173,372\\ 104,180\\ 59,744\\ 283,845\\ 154,043\\ 46,410\\ 16,952\\ 11,088\\ 133,661\end{array}$	$1,262,718 \\ 607,783 \\ 183,502 \\ 315,593 \\ 248,722 \\ 54,353 \\ 22,961 \\ 11,420 \\ 146,176 \\ 12,100 \\ 146,176 \\ 12,100 \\ 146,176 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ 140,176 \\ 11,200 \\ $
	1,983,295	2,853,228

#### 24. Cost of revenue

24. Cost of revenue	2011 AED '000	2010 AED '000
Cost of goods manufactured and sold Cost of development properties and investment properties	1,052,106	1,101,909
sold	124,808	517,402
Cost of investments in securities sold	78,332	265,426
Cost of insurance	268,166	294,055
Cost of trading	99,471	195,667
Cost of services	66,821	70,135
	1,689,704	2,444,594

#### 25. General and administrative expenses

	2011 AED '000	2010 AED '000
Staff costs	91,977	90,141
Allowance for slow moving inventories	1,568	567
Maintenance and depreciation of property, plant and equipment	66,351	54,633
Miscellaneous expenses	124,425	164,269
	284,321	309,610

#### 26. Basic loss per share

	2011	2010
Loss for the year attributable to Owners of the parent (in AED '000)	(1,078,078)	(943,136)
Number of shares (in thousands)	1,791,333	1,791,333
Basic loss per share (in AED)	(0.60)	(0.53)

# 27. Cash and cash equivalents

	2011 AED '000	2010 AED '000
Bank balances and cash (Note 15)	359,870	356,847
Fixed deposits under lien/deposits with maturity over three months	(283,907)	(278,629)
	75,963	78,218

### 28. Fundamental accounting concept

The ability of the Group to continue as a going concern is dependent on rescheduling the terms of obligations with the lenders (i.e. restructuring of interest bearing loans/overdrafts from short term to medium/long terms loans), continued support from shareholders and future profitability which is dependent on adoption and implementation of a restructuring plan currently in under finalisation with the Group's bank lenders as discussed in Note 20.

As of the approval date of these consolidated financial statements the Group has obtained the consent of the majority of consortium of banks and is in the process of formalising the restructure agreements. The management accordingly has prepared the consolidated financial statements under the going concern concept of accounting.

Had the going concern basis not been used, adjustments would be made relating to the recoverability of recorded asset amounts, or to the amounts of liabilities to reflect the fact the Group may be required to realize its assets and extinguish its liabilities other than in the normal course of business, at amounts different from those stated in the consolidated financial statements.

#### **29.** Joint ventures

The Group has interest in the following joint ventures:

Name of <u>joint venture</u>	Place of incorporation and <u>operation</u>	Proportion of ownership <u>interest</u>	Principal <u>activity</u>
Carbon Energy Inc.	Panama	50%	Shipping
Mercantile Shipping	Panama	50%	Shipping

The following amounts are included in the Group's consolidated financial statements as a result of the proportionate consolidation of the above joint ventures:

A	2011 AED '000	2010 AED '000
Current assets	5,099	5,566
Non-current assets	14,902	17,117
Current liabilities	10,946	10,160
Non-current liabilities	10,923	12,236
Income	6,833	11,376
Expenses	13,553	10,552

# **30.** Operating lease commitments

At the end of reporting date, the minimum lease commitments of the Group were as follows:

	2011 AED '000	2010 AED '000
Within one year	746	1,902
In second to fifth years	2,984	8,766
After five years	6,168	52,595
	9,898	63,263

# 31. Commitments and contingent liabilities

Contingent liabilities and commitments as of the end of reporting date are as follows:

	2011 AED '000	2010 AED '000
Building construction contracts	40,445	91,156
Letters of credit	25,810	26,711
Letters of guarantee	60,689	174,738
Investment purchase contracts	11,646	21,497

# GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES

# Notes to the consolidated financial statements for the year ended 31 December 2011 (continued)

# **32.** Segment information

	Manufacturing		Investments		Services ar	nd others	Tot	al
	2011 AED '000	2010 AED '000	2011 AED '000	2010 AED '000	2011 AED '000	2010 AED '000	2011 AED '000	2010 AED '000
<b>Income</b> Total income	1,173,372	1,262,718	238,374	880,019	571,549	710,491	1,983,295	2,853,228
<b>Result</b> Segment result Unallocated general expenses Other income	121,266 - 5,664	160,809 	(665,360) - 5,064	(703,540) 35,938	137,091 	150,634 	(407,003) (704,644) 33,576	(392,097) (630,230) 48,586
Loss for the year Pertaining to non-controlling interests							(1 <b>,078,07</b> 1) (7)	(973,741) 30,605
Loss for the year – parent							(1,078,078)	(943,136)

# GULF GENERAL INVESTMENTS CO. (P.S.C.) AND SUBSIDIARIES

# Notes to the consolidated financial statements for the year ended 31 December 2011 (continued)

# **32.** Segment information (continued)

	Manufa	cturing	Invest	ments	Services a	nd others	То	tal
	2011 AED '000	2010 AED '000						
Other information: Segment assets	504,062	564,822	3,087,994	4,020,128	1,856,081	2,214,529	5,448,137	6,799,479
Unallocated corporate assets	-	-	-	-	-	-	1,747,083	1,603,734
Consolidated total assets							7,195,220	8,403,213
Segment liabilities Unallocated corporate	539,957	351,489	2,376,171	2,684,764	1,164,289	1,336,405	4,080,417	4,372,658
liabilities	-	-	-	-	-	-	1,476,754	1,266,774
Total segment liabilities							5,557,171	5,639,432
Capital expenditure	12,877	22,073	2,676	4,389	37,674	27,730	53,227	54,192
Depreciation	17,019	14,657	18,398	18,312	32,175	33,470	67,592	66,439

#### **32.** Segment information (continued)

Information about the corporate geographical sales is as follows:

	2011	2010
	<b>AED '000</b>	AED '000
United Arab Emirates	1,276,424	2,243,724
GCC countries except U.A.E.	207,346	105,444
Middle East	23,158	86,994
Africa	53,524	63,389
Asia	47,865	32,957
Other countries	374,978	320,720
	1,983,295	2,853,228

### 33. Capital risk management

The Group manages its capital to ensure that the Group will be able to continue as a going concern while maximising the return to stakeholders. The Group's overall strategy remains unchanged from 2010.

The capital structure of the Group consists of bank borrowings, finance lease liabilities, bank balances and cash and equity, comprising issued capital, reserves (other than land revaluation and cumulative change in fair value) and accumulated losses.

# Gearing ratio

The Group reviews the capital structure on a semi-annual basis. As part of this review, the Group considers the cost of capital and the risks associated with capital.

The gearing ratio at the year end was as follows:

	2011 AED '000	2010 AED '000
Debt	3,537,838	3,648,044
Cash and cash equivalents	(75,963)	(78,218)
Net debt	3,461,875	3,569,826
Equity	1,638,049	2,763,781
Net debt to equity ratio (times)	2.11	1.29

#### 34. Financial instruments

# 34.1 Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 3 to the consolidated financial statements.

	Loans and	Held-to-	Held for	Available-Non-financial		
Assets	<u>receivables</u> AED'000	<u>maturity</u> AED'000	<u>trading</u> AED'000	for-sale AED'000	<u>instruments</u> AED'000	<u> </u>
31 December 2011						
Property, plant and						
equipment	-	-	-	-	911,880	911,880
Investment properties	-	-	-	-	2,194,259	2,194,259
Goodwill	-	-	-	-	36,724	36,724
Investments in						
associates	-	-	-	-	242,537	242,537
Held-to-maturity						
investments	-	6,800	-	-	-	6,800
Available-for-sale						
investments	-	-	-	326,555	-	326,555
Development						
properties	-	-	-	-	992,034	992,034
Inventories	-	-	-	-	201,797	201,797
Due from related						
parties	232,796	-	-	-	-	232,796
Reinsurance contract						
assets	-	-	-	-	107,355	107,355
Trade and other						
receivables	1,077,034	-	-	-	79,901	1,156,935
Held for trading						
investments	-	-	425,678	-	-	425,678
Bank balance and						
cash	359,870	-	-	-	-	359,870
Total assets	1,669,700	6,800	425,678	326,555	4,766,487	7,195,220

# 34.2 Categories of financial instruments

# **34. Financial instruments** (continued)

# 34.2 Categories of financial instruments (continued)

Assets	Loans and receivables AED'000	Held-to- <u>maturity</u> AED'000	Held for <u>trading</u> AED'000	Available- <u>for-sale</u> AED'000	Non-financial Instruments AED'000	<u>Total</u> AED'000
31 December 2010						
Property, plant and						
equipment	-	-	-	-	935,833	935,833
Investment properties	-	-	-	-	1,772,816	1,772,816
Goodwill	-	-	-	-	36,724	36,724
Investments in						
associates	-	-	-	-	337,544	337,544
Held-to-maturity						
investments	-	7,216	-	-	-	7,216
Available-for-sale						
investments	-	-	-	418,901	-	418,901
Development						
properties	-	-	-	-	1,346,401	1,346,401
Inventories	-	-	-	-	282,686	282,686
Due from related						
parties	141,750	-	-	-	-	141,750
Reinsurance contract						
assets	-	-	-	-	171,664	171,664
Trade and other						
receivables	1,907,663	-	-	-	129,132	2,036,795
Held for trading						
investments	-	-	558,036	-	-	558,036
Bank balance and						
cash	356,847	-	-	-	-	356,847
		·	·	. <u></u>	·	
Total assets	2,406,260	7,216	558,036	418,901	5,012,800	8,403,213
		.,==0				

#### **34. Financial instruments** (continued)

#### 34.2 Categories of financial instruments (continued)

Liabilities and equity 31 December 2011	Financial <u>instruments</u> AED '000	Non- financial <u>instruments</u> AED '000	<u>Total</u> AED '000
Equity	-	1,638,049	1,638,049
Provision for employees' end of service indemnity	-	32,741	32,741
Due to related parties	261,573	-	261,573
Insurance contract liability	-	236,384	236,384
Advance received from customers	-	115,213	115,213
Trade and other payables	1,346,267	27,155	1,373,422
Finance lease	83,639	-	83,639
Bank borrowings	3,454,199	-	3,454,199
Total liabilities and equity	5,145,678	2,049,542	7,195,220
	Financial	Non financial	

	Financial	Non-financial	
Liabilities and equity	instruments	instruments	Total
31 December 2010	AED '000	AED '000	AED '000
Equity	-	2,763,781	2,763,781
Provision for employees' end of			
service indemnity	-	29,254	29,254
Due to related parties	111,229	-	111,229
Insurance contract liability	-	290,000	290,000
Advance received from customers	-	178,270	178,270
Trade and other payables	1,382,635	-	1,382,635
Finance lease	96,062	-	96,062
Bank borrowings	3,551,982	-	3,551,982
Total liabilities and equity	5,141,908	3,261,305	8,403,213

The directors consider that the carrying amounts of the financial assets and financial liabilities recorded in the consolidated financial statements approximate their fair values.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

• Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

• Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

• Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### **34. Financial instruments** (continued)

# 34.2 Categories of financial instruments (continued)

#### **31 December 2011**

	Level 1 AED '000	Level 2 AED '000	Level 3 AED '000	Total AED '000
<b>Financial assets at FVTPL</b> Assets held for trading	285,393	140,285	-	425,678
Available-for-sale financial assets				
Quoted equities	323,141	-	-	323,141
Unquoted equities	-	3,414	-	3,414
	(09.524	142 (00		752 222
	608,534	143,699	-	752,233
31 December 2010				
	<u>Level 1</u> AED '000	Level 2 AED '000	<u>Level 3</u> AED '000	<u>Total</u> AED '000
Financial assets at FVTPL				
Assets held for trading	266,800	291,236	-	558,036
Available-for-sale financial assets				
Quoted equities	396,849	-	-	396,849
Unquoted equities	-	22,052	-	22,052
	663,649	313,288		976,937

There were no transfers between each of level during the year. There are no financial liabilities which should be measured at fair value and accordingly no disclosure is made in the above table.

There are no movement in the fair value of financial assets categorised under level 3 from 2010, accordingly, no reconciliation has been provided.

#### 34.3 Interest rate risk management

The Group's exposure to interest rate risk relates to its bank deposits and bank borrowings.

At 31 December 2011, bank deposits carried interest rates ranging from 3% to 4.5% per annum (2010: 4.5% to 5.0% per annum). The interest rates on bank borrowings are linked to EIBOR for some facilities and LIBOR for other facilities plus applicable margin from 0.5% to 4.5%.

### **34. Financial instruments** (continued)

### 34.4 Financial risk management objectives

The management of the Group monitors and manages the financial risks relating to the operations of the Group through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (including currency risk, fair value interest rate risk and price risk), credit risk and liquidity risk.

## 34.4.1 Market risk

The Group's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates.

Market risk exposures are measured using sensitivity analysis.

There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risk.

## 34.4.2 Equity price risk

The Group is exposed to equity price risks arising from equity investments.

# 34.4.2.1 Equity price sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to equity price risks at the reporting date.

If equity prices had been 10% higher/lower, equity reserves would increase/decrease by AED 33 million (2010: AED 42 million) for the Group as a result of the changes in fair value of available-for-sale investments.

For the held for trading investments if the prices had been 10% higher/ lower, the profit of the Group would increase/decrease by AED 43 million (2010: AED 56 million).

### 34.4.3 Foreign currency risk management

There are no significant exchange rate risks as substantially financial assets and financial liabilities are denominated in Arab Emirates Dirhams or US Dollars to which the Dirham is fixed.

#### 34.4.4 Credit risk management

The Group's principal financial assets are banks' current and deposit accounts and trade and other receivables.

The Group's credit risk is primarily attributable to its trade receivables. The amounts presented in the statement of financial position are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

## 34. Financial instruments (continued)

# 34.4.4 Credit risk management (continued)

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

## 34.4.5 Liquidity risk management

Ultimate responsibility for liquidity risk management rests with the Board of Directors, who have built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

# **35.** Approval of consolidated financial statements

The consolidated financial statements were approved by the Board of Directors and authorised for issue on 28 March 2012.