

**Gulf General Investments  
Co. PSC and its subsidiaries**

**Consolidated financial statements**  
*31 December 2018*

# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated financial statements

31 December 2018

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## BOARD OF DIRECTORS REPORT FOR THE YEAR ENDED 31<sup>ST</sup> DECEMBER 2018

Dear Shareholders,

It is our pleasure to meet you and to present our 45<sup>th</sup> Annual Report, which includes the consolidated financial statements of Gulf General Investments Co. PSC ("the Company") and its subsidiaries (collectively referred to as "the Group") as at 31<sup>st</sup> December 18 and group activities and their results.

The year 2018 was challenging for the company. Market conditions were tough to the dispose of assets and the launch of new projects. The Board of Directors are in discussion with lenders to find out the ways to reduce the debt of Company.

The Board of Directors adopted a series of procedures to cut operating cost and to stimulate the performance of selected subsidiaries and thereby to enhance future profitability.

The following are the financial results of the Group:

- **Revenue**  
Revenue of the group for the year 2018 is **AED 560** million, as compared to **AED 591** million in the previous year.
- **Expenditure**  
Total expenditure, which consists of Administrative, general, selling and distribution expenses for the Group is **AED 215** million for the year 2018, compared to **AED 261** million in the year 2017.
- **Net Loss**  
The Group is reporting a loss of **AED 255** million during the year 2018 as compared to loss of **AED 226** million for the year 2017. The main reason for loss is due to provisions and finance charges.
- **Assets**  
The total assets of the Group amounted to **AED 5.2** billion for the year 2018 as compared to **AED 5.6** billion in the year 2017.
- **Shareholders Equity**  
Shareholders equity, including the minority interest, is **AED 639** million for the year 2018, as compared to **AED 952** million in the year 2017.

The main objective of the Board of Directors is the benefit of the Group as well as its shareholders. Hence, we are working hard to carefully asses the investments of the Group and to improve profitability for the coming years and enhance the value of the group investments.

We thank all shareholders and the Government authorities for their support towards our company.

We thank all the Group Management and all the staff and auditors for their contributions and cooperation.



CHAIRMAN





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## **Independent Auditors' report**

The Shareholders of Gulf General Investments Co. PSC

### **Report on the Audit of the Consolidated Financial Statements**

#### Opinion

We have audited the consolidated financial statements of Gulf General Investments Co. PSC ("the Company") and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 31 December 2018, the consolidated income statement, consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants ("IESBA Code"), together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Material Uncertainty Related to Going Concern*

We draw attention to note 2.1 of the consolidated financial statements, which indicates that the Group's current liabilities exceeded its current assets by AED 2,547.48 million as at 31 December 2018. As stated in note 2.1, these events or conditions, along with other matters as set forth in note 2.1, indicate that a material uncertainty exists that may cast significant doubt on the Group's ability to continue as a going concern. Our opinion is not modified in respect of this matter.



### *Emphasis of Matter*

We draw your attention to notes 4 and 20 of the consolidated financial statements which more fully explains that the Group is in the process of negotiation with the lenders to restructure certain existing loan and credit facilities to meet its commitments and financial obligations as they fall due in the foreseeable future. Our opinion is not modified in respect of this matter.

### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the *Material Uncertainty Related to Going Concern* section, we have determined the matters described below to be the key audit matters to be communicated in our report.

#### **Key audit matter**

#### **How our audit addressed the key audit matter**

#### **Valuation of investment properties**

*Refer to note 7 of the consolidated financial statements*

The Group's investment properties portfolio is carried at AED 2,346.27 million.

The Group engaged a professionally qualified external valuer to fair value its investment properties. The valuer performed their work in accordance with the Royal Institution of Chartered Surveyors ('RICS') Valuation Global Standards (2017 Edition). The fair value definition as per RICS Valuation Standards, adopted by the external valuers, complies with the fair value definition under IFRS.

The valuation of the portfolio is a significant judgement area and is underpinned by a number of assumptions. The existence of significant estimation uncertainty warrants specific audit focus in this area as any error in determining the fair value, could have a material impact on the value of the Group's investment properties and the fair value gain or loss recognised in respect of these investment properties.

- We assessed the competence, independence and integrity of the external valuers to determine whether there were any matters that might have affected their objectivity or may have imposed scope limitations on their work;
- We obtained the external valuation reports for all properties valued by the valuers and assessed the valuation approach used by the valuer in determining the fair value of the properties;
- We have tested on a sample basis whether property specific data supplied to the external valuers by management reflected the underlying property records;
- We met the external valuers of the portfolio to discuss the results of their work. We discussed and evaluated the valuation process, overall performance of the portfolio and the significant assumptions used in the valuation; and
- Based on the outcome of our evaluation, we assessed the adequacy of the disclosure in the consolidated financial statements.



**Key audit matter (continued)**

**How our audit addressed the key audit matter (continued)**

**Valuation of properties held for development and sale**

*Refer to note 11 of the consolidated financial statements*

The Group holds properties for development and sale of AED 551.26 million.

The net realisable value of property held for development and sale is determined based on the comparable market data adjusted for property specific characteristics. Key inputs into the valuation process are property size, location, rezoning permits.

The Group uses professionally qualified external valuers to determine the recoverable amount of the Group's portfolio of properties held for development and sale. The valuers perform their work in accordance with the Royal Institution of Chartered Surveyors ('RICS') Valuation Global Standards (2017 Edition) and have experience in the markets in which the Group operates.

The estimation of property cost and net realisable value is a complex process as a change in the Group's forecast estimate of sales price and construction cost could have a material impact on the carrying value of properties held for development and sales in the Group's consolidated financial statements.

For properties under construction, the recoverable amount cannot be reliably determined until the construction is complete and cash flows can be reliably estimated. As at the reporting date, management has assessed that the recoverable amount approximates its carrying value.

- We assessed the competence, independence and integrity of the external valuers to determine whether there were any matters that might have affected their objectivity or may have imposed scope limitations on their work;
- We obtained the external valuation reports for all properties valued by the valuers and assessed the valuation approach used by the valuer in determining the recoverable amount of the properties;
- We have tested whether property specific data supplied to the external valuers by management reflected the underlying property records;
- We met the external valuers of the portfolio to discuss the results of their work. We discussed and evaluated the valuation process, overall performance of the portfolio and the significant assumptions used in the valuation;
- In relation to the properties under construction where the recoverable amount cannot be determined reliably, we evaluated reasonableness of the management's impairment assessment; and
- Based on the outcome of our evaluation, we assessed the adequacy of the disclosure in the consolidated financial statements.



**Key audit matter (continued)**

**How our audit addressed the key audit matter (continued)**

**Valuation of trade and insurance receivables**

*Refer to note 14 of the consolidated financial statements*

The carrying value of the Group's trade and insurance receivables amounts to AED 389.84 million against which an allowance for impairment of AED 128.49 million has been recognised.

IFRS 9 *Financial Instruments* (IFRS 9) was adopted by the Group on 1 January 2018 and has resulted in change in accounting for impairment from an incurred loss model to a forward looking expected credit loss ("ECL") model. The determination of expected loss involves significant estimates and judgement.

Given the inherently judgemental nature of determining ECL and this being the first year of its application, this is considered as a key audit matter.

- We obtained an understanding of the Group's process for estimating ECL and assessed the appropriateness of the ECL methodology and the new accounting policy against the requirements of IFRS 9;
- We identified and tested key controls over the ECL model;
- We assessed the reasonableness of management's key assumptions and judgements made in determining the ECL allowances including the selection of ECL model, segmenting of receivables and macroeconomic factors;
- We tested key inputs of the model, such as those used to calculate the likelihood of default and the subsequent loss on default, by comparing to historical data. We also assessed the reasonableness of forward looking factors used by the Group by corroborating with publicly available information; and
- We tested the opening balance adjustment due to application of impairment requirements of IFRS 9 and assessed the adequacy of the credit risk disclosure.

**Valuation of insurance contract liabilities**

*Refer to note 15 of the consolidated financial statements*

Valuation of these liabilities involves significant judgement, and requires a number of assumptions to be made that have high estimation uncertainty. This is particularly the case for those liabilities that are recognised in respect of claims that have occurred, but have not yet been reported ("IBNR") to the Group. IBNR and life assurance fund is calculated by an independent qualified external actuary for the Group.

- We evaluated and tested the key controls around the claims handling and case reserve setting processes of the Group. Examining evidence of the operation of controls over the valuation of individual reserve for outstanding claims and consider if the amount recorded in the consolidated financial statements is valued appropriately;



**Key audit matter (continued)**

**How our audit addressed the key audit matter (continued)**

**Valuation of insurance contract liabilities (continued)**

*Refer to note 15 of the consolidated financial statements*

Small changes in the assumptions used to value the liabilities, particularly those relating to the amount and timing of future claims, can lead to a material impact on the valuation of these liabilities and a corresponding effect on consolidated income statement.

The key assumptions that drive the reserve calculations include loss ratios, estimates of the frequency and severity of claims and, where appropriate, the discount rates for longer tail classes of business.

The valuation of these liabilities depends on accurate data about the volume, amount and pattern of current and historical claims since they are often used to form expectations about future claims. If the data used in calculating insurance liabilities, or for forming judgements over key assumptions, is not complete and accurate then material impacts on the valuation of these liabilities may arise.

- We obtained an understanding of and assessed the methodology and key assumptions applied by the management. Independently re-projected the reserve balances for certain classes of business;
- We assessed the experience and competence of the Group's actuary and degree of challenge applied through the reserving process;
- We checked a sample of reserves for outstanding claims through comparing the estimated amount of the reserves for outstanding claims to appropriate documentation, such as reports from loss adjusters; and
- We assessed the Group's disclosure in relation to these liabilities including claims development table, is appropriate.

**Funding/ liquidity: borrowings**

*Refer to notes 4, 20 and 21 of the consolidated financial statements*

The Group has loans and borrowings amounting to AED 2,925.93 million as at 31 December 2018, of which AED 2,925.93 million is payable within one year from the reporting date. The Group is in the process of negotiation with the lenders to restructure certain existing loan and credit facilities to meet its commitments and financial obligations as they fall due in the foreseeable future.

The Board of Directors expect that the Group will meet its funding requirements through restructuring of certain existing loan and credit facilities, existing cash and bank balances, and future income generated from operations and sale of investments and properties.

- We reviewed management's plan for the next twelve months from the reporting date to meet the cash flow requirements of the Group as well as their progress of the ongoing loan restructuring; and
- We assessed the adequacy and appropriateness of the disclosures made in the consolidated financial statements relating to liquidity risk and commitments.





**Key audit matter (continued)**

**How our audit addressed the key audit matter (continued)**

**Funding/ liquidity: borrowings (continued)**

*Refer to notes 4, 20 and 21 of the consolidated financial statements*

Management has not identified any material uncertainty that may cast significant doubt about the Group's ability to meet its future obligations.

Due to the significance of the carrying value of the outstanding loan facilities in the Group's consolidated financial statements and the inherent uncertainties associated with the cash flow forecast, the funding and liquidity has been determined as a key audit matter.

**Litigation and claims**

*Refer to note 29 of the consolidated financial statements*

The Group has a number of litigations and claims, the final outcome of which, based on the opinion of the lawyers received by the Group's management and information presently available, cannot be reliably estimated considering that these cases are sub-judice. Hence, the recognition and measurement of provisions and the measurement and disclosure of contingent liabilities in respect of litigations and claims requires significant judgement by the management and as a result is a key area of focus in our audit.

We evaluated the Group's assessment of the nature and status of litigation, claims and provision assessments, and obtained inputs from the external lawyers to understand the legal position and material risks. The outcome of our evaluation was used as a basis to determine the adequacy of the level of provisioning and disclosure in the consolidated financial statements.

*Other information*

Management is responsible for the other information. The other information comprises of the Directors' report, which we obtained prior to the date of this auditor's report and the Group's Annual Report, which is expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



*Other information (continued)*

When we read the Group's Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with ISAs.

*Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and their preparation in compliance with the applicable provisions of the UAE Federal Law No. (2) of 2015, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

*Auditors' Responsibilities for the Audit of the Consolidated Financial Statements*

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



*Auditors' Responsibilities for the Audit of the Consolidated Financial Statements*  
*(continued)*

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities and business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) we have obtained all the information and explanations we considered necessary for the purposes of our audit;
- ii) the consolidated financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No. (2) of 2015;
- iii) the Group has maintained proper books of accounts;
- iv) the financial information included in the Directors' report, in so far as it relates to these consolidated financial statements, is consistent with the books of accounts of the Group;
- v) as disclosed in note 10 to the consolidated financial statements, the Group has not purchased any shares during the year ended 31 December 2018;
- vi) note 13 to the consolidated financial statements discloses material related party transactions and the terms under which they were conducted; and
- vii) based on the information that has been made available to us, nothing has come to our attention which causes us to believe that the Group has contravened during the financial year ended 31 December 2018 any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or in respect of the Company, its Articles of Association, which would materially affect its activities or its consolidated financial position as at 31 December 2018.

KPMG Lower Gulf Limited



Emilio Pera  
Registration No: 1146  
Dubai, United Arab Emirates

Date: **27 MAR 2019**

# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated statement of financial position as at 31 December 2018

	<i>Note</i>	<b>2018</b> <b>AED '000</b>	2017 AED '000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	6	<b>354,992</b>	378,637
Investment properties	7	<b>2,346,265</b>	2,324,298
Goodwill	8	<b>11,500</b>	11,500
Investments in associates	9	<b>369,108</b>	374,775
Investments in securities	10	<b>67,211</b>	72,370
Trade and other receivables	14	<b>71,699</b>	269,783
		-----	-----
		<b>3,220,775</b>	3,431,363
		=====	=====
<b>Current assets</b>			
Properties held for development and sale	11	<b>551,256</b>	652,789
Inventories	12	<b>33,252</b>	31,066
Due from related parties	13	<b>91,299</b>	134,101
Trade and other receivables	14	<b>809,873</b>	695,132
Reinsurance contract assets	15	<b>115,027</b>	213,496
Investments in securities	10	<b>119,967</b>	129,592
Cash in hand and at banks	16	<b>264,066</b>	303,317
Asset held for sale		-	1,693
		-----	-----
		<b>1,984,740</b>	2,161,186
		-----	-----
<b>TOTAL ASSETS</b>		<b>5,205,515</b>	5,592,549
		=====	=====

# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated statement of financial position (*continued*) as at 31 December 2018

	Note	2018 AED '000	2017 AED '000
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
Share capital	17	1,791,333	1,791,333
Legal reserve	18	49,164	46,904
Additional reserve	18	7,068	7,068
Land revaluation reserve	18	37,747	37,747
Cumulative change in fair value of investments measured at fair value through other comprehensive income		(34,578)	(30,968)
Accumulated losses		(1,500,574)	(1,204,587)
<b>Equity attributable to Owners of the Company</b>		<b>350,160</b>	<b>647,497</b>
Non-controlling interests	33	289,010	304,142
<b>Total equity</b>		<b>639,170</b>	<b>951,639</b>
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Provision for employees' end of service benefits	19	34,122	37,222
Long term portion of term loans	20	-	1,990,409
		<b>34,122</b>	<b>2,027,631</b>
<b>Current liabilities</b>			
Due to related parties	13	381,344	367,000
Insurance contract liabilities	15	295,276	380,131
Short term borrowings	20	2,398,320	428,954
Trade and other payables	21	1,457,283	1,437,194
		<b>4,532,223</b>	<b>2,613,279</b>
<b>Total liabilities</b>		<b>4,566,345</b>	<b>4,640,910</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>5,205,515</b>	<b>5,592,549</b>

The accompanying notes 1 to 35 are an integral part of these consolidated financial statements.

The consolidated financial statements were authorised for issue by and on behalf of the Board of Directors on **27 MAR 2019**



Abdalla Juma Majid Al Sari  
Chairman



Ahmad Yousuf Habib Al Yousuf  
Director

The independent auditors' report on consolidated financial statements is set out on pages 2 to 10.

# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated income statement for the year ended 31 December 2018

	<i>Note</i>	<b>2018</b> AED '000	2017 AED '000
<b>Revenue</b>	22	<b>560,097</b>	591,461
Cost of revenue	23	<b>(348,268)</b>	(374,561)
<b>Gross profit</b>		<b>211,829</b>	216,900
Administrative and general expenses	24	<b>(206,925)</b>	(246,631)
Selling and distribution expenses		<b>(7,534)</b>	(14,035)
Other income		<b>4,650</b>	58,395
Change in fair value of investment properties	7	<b>(83,912)</b>	-
Gain on remeasurement of development properties on transfer to investment properties	11	<b>30,140</b>	-
Share of (loss) / profit in associates	9	<b>(224)</b>	4,710
Change in fair value of investments in securities - net	10	<b>2,762</b>	(1,183)
Gain on sale of investments in securities		<b>78</b>	271
Loss on disposal of a subsidiary		-	(1,714)
Loss on sale of investment properties	7	<b>(1,610)</b>	(88,200)
Allowance for impairment	30	<b>(35,872)</b>	(3,327)
Finance income	25	<b>6,390</b>	7,860
Finance cost	26	<b>(174,613)</b>	(159,280)
<b>Loss for the year</b>		<b>(254,841)</b>	(226,234)
<i>(Loss) / profit attributable to:</i>			
Owners of the Company		<b>(280,656)</b>	(241,575)
Non-controlling interests		<b>25,815</b>	15,341
		<b>(254,841)</b>	(226,234)
<b>Earnings per share - Basic (AED Fils per share)</b>	27	<b>(15.67)</b>	(13.49)

The accompanying notes 1 to 35 are an integral part of these consolidated financial statements.

The independent auditors' report on consolidated financial statements is set out on pages 2 to 10.

# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated statement of profit or loss and other comprehensive income for the year ended 31 December 2018

	<i>Note</i>	<b>2018</b> <b>AED '000</b>	2017 AED '000
Loss for the year		<b>(254,841)</b>	(226,234)
<b>Other comprehensive income</b>			
<i>Items that will never be reclassified to profit or loss:</i>			
Share in other comprehensive income of associates (fair value through other comprehensive income ("FVOCI"))	9	<b>(1,768)</b>	184
Change in fair value of investments in securities - net (FVOCI)	10	<b>(3,320)</b>	(754)
<b>Other comprehensive income for the year</b>		<b>(5,088)</b>	(570)
<b>Total comprehensive income for the year</b>		<b>(259,929)</b>	(226,804)
<i>Total comprehensive income attributable to:</i>			
Owners of the Company		<b>(285,744)</b>	(242,145)
Non-controlling interests		<b>25,815</b>	15,341
<b>Total comprehensive income for the year</b>		<b>(259,929)</b>	(226,804)

The accompanying notes 1 to 35 are an integral part of these consolidated financial statements.

The independent auditors' report on consolidated financial statements is set out on pages 2 to 10.



# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated statement of changes in equity for the year ended 31 December 2018

	Attributable to owners of the Company								
	Share Capital AED '000	Legal reserve AED '000	Additional reserve AED '000	Land revaluation reserve AED '000	Cumulative change in fair value of investments measured at fair value through other comprehensive income AED '000	Accumulated losses AED '000	Total AED '000	Non – controlling interests AED '000	Total AED '000
At 1 January 2017	1,791,333	44,202	7,068	37,747	(31,678)	(958,530)	890,142	301,033	1,191,175
<b><i>Total comprehensive income for the year</i></b>									
(Loss) / profit for the year	-	-	-	-	-	(241,575)	(241,575)	15,341	(226,234)
Other comprehensive income	-	-	-	-	(754)	184	(570)	-	(570)
Total comprehensive income	-	-	-	-	(754)	(241,391)	(242,145)	15,341	(226,804)
<b><i>Transactions with owners of the Company</i></b>									
Dividend paid	-	-	-	-	-	-	-	(11,407)	(11,407)
<b><i>Changes in ownership interests</i></b>									
Deconsolidation effect of a subsidiary	-	-	-	-	1,379	(1,379)	-	(325)	(325)
<b><i>Other movements</i></b>									
Change in fair value of investments measured at fair value through other comprehensive income - reclassified to accumulated losses	-	-	-	-	85	(85)	-	-	-
Director's fees paid by a subsidiary	-	-	-	-	-	(500)	(500)	(500)	(1,000)
Transfer to reserves	-	2,702	-	-	-	(2,702)	-	-	-
At 31 December 2017	1,791,333	46,904	7,068	37,747	(30,968)	(1,204,587)	647,497	304,142	951,639

# Gulf General Investments Co. PSC and its subsidiaries

Consolidated statement of changes in equity (continued)  
for the year ended 31 December 2018

	Attributable to owners of the Company								
	Share Capital AED '000	Legal reserve AED '000	Additional reserve AED '000	Land revaluation reserve AED '000	Cumulative change in fair value of investments measured at fair value through other comprehensive income AED '000	Accumulated losses AED '000	Total AED '000	Non – controlling interests AED '000	Total AED '000
Balance at 1 January 2018, as previously reported	1,791,333	46,904	7,068	37,747	(30,968)	(1,204,587)	647,497	304,142	951,639
Impact of adopting IFRS 9 (refer to note 3.1.1.)	-	-	-	-	-	(10,593)	(10,593)	-	(10,593)
	<u>1,791,333</u>	<u>46,904</u>	<u>7,068</u>	<u>37,747</u>	<u>(30,968)</u>	<u>(1,215,180)</u>	<u>636,904</u>	<u>304,142</u>	<u>941,046</u>
<b>Total comprehensive income for the year</b>									
(Loss) / profit for the year	-	-	-	-	-	(280,656)	(280,656)	25,815	(254,841)
Other comprehensive income	-	-	-	-	(3,320)	(1,768)	(5,088)	-	(5,088)
Total comprehensive income	-	-	-	-	(3,320)	(282,424)	(285,744)	25,815	(259,929)
<b>Transactions with owners of the Company</b>									
Dividend paid	-	-	-	-	-	-	-	(39,947)	(39,947)
<b>Other movements</b>									
Change in fair value of investments measured at fair value through other comprehensive income - reclassified to accumulated losses	-	-	-	-	(290)	290	-	-	-
Directors' fees paid by a subsidiary	-	-	-	-	-	(1,000)	(1,000)	(1,000)	(2,000)
Transfer to reserves	-	2,260	-	-	-	(2,260)	-	-	-
<b>At 31 December 2018</b>	<u><b>1,791,333</b></u>	<u><b>49,164</b></u>	<u><b>7,068</b></u>	<u><b>37,747</b></u>	<u><b>(34,578)</b></u>	<u><b>(1,500,574)</b></u>	<u><b>350,160</b></u>	<u><b>289,010</b></u>	<u><b>639,170</b></u>

The accompanying notes 1 to 35 are an integral part of these consolidated financial statements.

# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated statement of cash flows for the year ended 31 December 2018

	Note	2018 AED '000	2017 AED '000
<b>Cash flows from operating activities</b>			
Loss for the year		(254,841)	(226,234)
<i>Adjustments for:</i>			
Depreciation	6	20,725	24,701
Loss on sale of investment properties	7(i)	1,610	88,200
Fair value loss on investment properties	7	83,912	-
Share of loss / (profit) in associates	9	224	(4,710)
Change in fair value of investments measured at fair value through profit or loss	10	(2,762)	1,183
(Reversal)/ allowance made for slow moving inventories	12	(1,274)	6,950
Provision of employees' end of service benefits	19	5,061	6,042
Gain on sale of investments in securities		(78)	(271)
Loss on disposal of a subsidiary		-	1,714
Allowance for impairment on trade receivables	30	35,872	3,327
Write back of allowance for impairment on trade receivables	30	(15,070)	(4,927)
Finance income	25	(6,390)	(7,860)
Finance costs	26	174,613	159,280
		-----	-----
<b>Operating profit before working capital changes</b>		<b>41,602</b>	<b>47,395</b>
Changes in trade and other receivables		51,948	128,399
Changes in properties held for development and sale		(107)	(23,424)
Changes in inventories		(912)	5,874
Changes in due from related parties		42,801	(5,074)
Changes in reinsurance contract assets		98,469	(17,210)
Changes in due to related parties		14,344	(34,692)
Changes in insurance contract liabilities		(84,855)	(34,437)
Changes in trade and other payables		20,090	110,917
Additions to investment properties	7	(22,849)	(1,545)
Proceeds from sale of investments in securities		14,304	9,896
		-----	-----
Employees' end of service benefits paid	19	(8,161)	(5,916)
		-----	-----
<b>Net cash from operating activities</b>		<b>166,674</b>	<b>180,183</b>
		-----	-----

# Gulf General Investments Co. PSC and its subsidiaries

## Consolidated statement of cash flows *(continued)* for the year ended 31 December 2018

	<i>Note</i>	<b>2018</b> <b>AED '000</b>	2017 AED '000
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment	6	<b>(23,783)</b>	(11,722)
Proceeds from disposal of property, plant and equipment		<b>26,703</b>	21,558
Dividend received from an associate	9	<b>3,675</b>	9,800
Proceeds from sale of investment properties	7(i)	<b>17,000</b>	97,550
Proceeds from disposal of a subsidiary		-	2,848
Net movement in fixed deposits (maturity of more than 3 months)		<b>(72)</b>	-
Net proceeds from asset held for sale		<b>1,693</b>	-
Finance income	25	<b>6,390</b>	7,860
		<b>-----</b>	<b>-----</b>
<b>Net cash from investing activities</b>		<b>31,606</b>	127,894
		<b>-----</b>	<b>-----</b>
<b>Cash flows from financing activities</b>			
Dividend paid to non-controlling interest		<b>(39,947)</b>	(11,407)
Repayment of term loan during the year	20	<b>(4,641)</b>	(150,843)
Additional borrowings during the year	20	-	163
Net movement in trust receipts		<b>395</b>	-
Directors' fees paid		<b>(2,000)</b>	(1,000)
Finance costs	26	<b>(174,613)</b>	(159,280)
		<b>-----</b>	<b>-----</b>
<b>Net cash used in financing activities</b>		<b>(220,806)</b>	(322,367)
		<b>-----</b>	<b>-----</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(22,526)</b>	(14,290)
Cash and cash equivalents at the beginning of the year		<b>162,755</b>	177,045
		<b>-----</b>	<b>-----</b>
<b>Cash and cash equivalents at the end of the year</b>	16	<b>140,229</b>	162,755
		<b>=====</b>	<b>=====</b>

The accompanying notes 1 to 35 are an integral part of these consolidated financial statements.

The independent auditors' report on consolidated financial statements is set out on pages 2 to 10.

# Gulf General Investments Co. PSC and its subsidiaries

## Notes to the consolidated financial statements for the year ended 31 December 2018

### **1 Reporting entity**

Gulf General Investments Co. PSC ("the Company") is incorporated under Emiri Decree No. 2/73 dated 27 July 1973 as a Public Shareholding Company. The duration of the Company is ninety nine years commencing from the date of issuance of the above Emiri Decree. The registered address of the Company is P. O. Box 22588, Dubai, United Arab Emirates. The Company is listed on the Dubai Financial Market.

These consolidated financial statements present the financial position and results of operations of the Company and its subsidiaries (collectively referred to as "the Group") and the Group's interest in associates. Refer to notes 2 and 9.

The principal activities of the Group are to act as a real estate agent, manufacturing, retail trading and provision of real estate development, writing of insurance of all types, hospitality and other services.

Investment Group (Pvt) Limited, a company registered in UAE is a significant shareholder of the Company ("the significant shareholder").

### **2 Basis of preparation**

#### **2.1 Going concern**

These consolidated financial statements have been prepared on a going concern basis notwithstanding the fact that the Group has incurred a net loss of AED 254.84 million (2017: AED 226.23 million), has net current liabilities of AED 2,547.48 million (2017: AED 452.1 million) and accumulated losses of AED 1,500.57 million (2017: AED 1,204.59 million) as at that date. The continuation of the Group's operations is dependent upon future profitable operations and the ability of the Group to generate sufficient cash flows from operations and sale of investments and properties to meet its future obligations. Also refer to note 4.

#### **2.2 Statement of compliance**

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as issued by International Accounting Standards Board ("IASB") and applicable requirements of UAE Law.

#### **2.3 Basis of measurement**

These consolidated financial statements have been prepared on the historical cost basis except in respect of certain property, plant and equipment, investment properties and investments in marketable equity securities which are stated at their fair values.

#### **2.4 Functional and presentation currency**

These consolidated financial statements are presented in United Arab Emirates Dirhams (AED), which is the Company's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (*continued*)

## **2 Basis of preparation (continued)**

### **2.5 Use of estimates and judgements**

The preparation of these consolidated financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are described in note 31.

### **2.6 Basis of consolidation**

These consolidated financial statements comprise a consolidation of the audited financial statements of the Company and its subsidiaries on a line-by-line basis together with the Group's interest in the net assets of its associates. For a list of the subsidiaries and associates refer notes 9 and (b) below.

#### *(a) Business combinations*

The Group accounts for business combinations using the acquisition method when control is transferred to the Group. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities. The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in the profit or loss.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in the profit or loss.

#### *(b) Subsidiaries*

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 2 Basis of preparation (continued)

### 2.6 Basis of consolidation (continued)

#### (b) Subsidiaries (continued)

Details of the Company's significant subsidiaries at 31 December 2018 are as follows:

Name of the subsidiaries	Place of incorporation	Proportion of ownership (%) 2018	Proportion of ownership (%) 2017	Principal activities
Gulf Prefab Houses Factory (L.L.C.) and subsidiaries	U.A.E.	100	100	Manufacturing of prefab houses, concrete, carpentry, restaurant, ovens, kitchens, central air-conditioning systems
Sogour Al Khaleej General Trading L.L.C.	U.A.E.	100	100	General trading
G.G.I. Retail General Trading L.L.C. and subsidiaries	U.A.E.	100	100	General trading
Concept Piping Systems Industries LLC	U.A.E.	100	100	Manufacturing and trading of plastic goods.
GGICO Investments L.L.C.	U.A.E.	100	100	Investment in commercial/ industrial/agricultural enterprises and management
GGICO Gourmet Investments LLC	U.A.E.	100	100	Investment in commercial enterprises and management
Emirates Lube Oil Co. Ltd. (L.L.C.) and subsidiaries	U.A.E.	100	100	Manufacturing of and trading in oil, lubricants and grease
GGICO Real Estate Development Co. L.L.C.	U.A.E.	80	80	Real estate development
Al Sagr National Insurance Co. P.S.C.	U.A.E.	50	50	Writing of insurance of all types
Time Hotels Management (L.L.C.)	U.A.E.	51	51	Hotels management
GGICO Orion Buying and Selling Real Estate LLC	U.A.E.	51	51	Real estate development
Oil Lab & Marine Surveyors Co. L.L.C.	U.A.E.	50	50	Marine inspection, testing of petroleum products
Dubai Al Ahlia Quick Transport L.L.C.	U.A.E.	50	50	Transportation of general materials by trucks
Acorn Industries Co. L.L.C.	U.A.E.	50	50	Vehicle body manufacturing, steel, structure parts

Certain percentage of investment in Al Sagr National Insurance Co. P.S.C. is registered in the name of related parties in trust and for the benefit of the Company.

Certain percentage of investments in 100% owned subsidiaries are held by the Company through nominee arrangements.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **2 Basis of preparation (continued)**

### **2.6 Basis of consolidation (continued)**

#### *(c) Non-controlling interests (NCI)*

NCI are measured at their proportionate share of the acquiree's identifiable net assets at the date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

#### *(d) Loss of control*

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in the profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

#### *(e) Transactions eliminated on consolidation*

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### *(f) Interests in associates*

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies.

Interests in associates are accounted for using the equity method. They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of associates, until the date on which significant influence ceases.

The Group determines at each reporting date whether there is any objective evidence that the investments in associates are impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in the consolidated income statement.



# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies**

The Group has consistently applied the following accounting policies for all periods presented in these consolidated financial statements, except as disclosed in note 3.1 below.

### **3.1 Change in accounting policy**

The Group has adopted the following new standards, including any consequential amendments to other standards, with a date of initial application of 1 January 2018.

- IFRS 9 *Financial Instruments*
- IFRS 15 *Revenue from Contracts with Customers*

#### **3.1.1 IFRS 9 Financial Instruments**

The final version of IFRS 9 is effective for annual periods beginning on or after 1 January 2018. The Group had already early adopted the requirements for the classification and measurement of the financial instruments in the year 2014. The Group has assessed the changes between the version of IFRS 9 issued in July 2014 and the earlier version adopted and assessed that there are no significant changes on account of changes in classification requirements. As such there is no impact on opening equity as at 1 January 2018 on account of changes in classification requirements of IFRS 9. The change in accounting policy upon adoption of the impairment requirements of IFRS 9 are provided below.

The adoption of July 2014 version of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities.

#### *i. Non-derivative financial assets and liabilities*

The Group had adopted IFRS 9 (2009) Financial Instruments in 2014 in advance of its effective date and chose 1 January 2014 as the date of initial application and adopted IFRS 9 (2014), as on 1 January 2018.

#### ***Recognition***

The Group initially recognises trade receivables and trade payables on the date at which they are originated. All other financial assets and liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Group becomes party to the contractual provision of the instrument.

A financial assets or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.1 IFRS 9 Financial Instruments (continued)**

##### *i. Non-derivative financial assets and liabilities (continued)*

###### ***Classification***

At inception a financial asset is classified as measured at amortised cost or fair value.

###### ***Financial assets at amortised cost***

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

If a financial asset does not meet both of these conditions, then it is measured at fair value.

The Group makes an assessment of a business model at portfolio level as this reflect the best way the business is managed and information is provided to the management.

In making an assessment of whether an asset is held within a business model whose objective is to hold assets in to collect contractual cash flows, the Group considers:

- management's stated policies and objectives for the portfolio and the operation of those policies in practice;
- how management evaluates the performance of the portfolio;
- whether management's strategy focus on earning contractual interest revenue;
- the degree of frequency of any expected asset sales;
- the reason of any asset sales; and
- Whether assets that are sold are held for an extended period of time relative to their contractual maturity or are sold shortly after acquisition or an extended time before maturity.

###### ***Financial assets at FVTPL***

Financial assets held for trading are not held within a business model whose objective is to hold the asset in order to collect contractual cash flows.

The Group has designated certain financial assets at fair value through profit or loss because designation eliminates or significantly reduces an accounting mismatch, which would otherwise arise

###### ***Financial assets at FVOCI***

At initial recognition the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in certain equity instruments as at FVTOCI (fair value through other comprehensive income). Designation to FVTOCI is not permitted if the equity instrument is held for trading.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.1 IFRS 9 Financial Instruments (continued)**

##### *i Non-derivative financial assets and liabilities (continued)*

###### *Classification (continued)*

###### *Financial assets at FVOCI (continued)*

Dividend in these investments in equity instruments are recognised in the consolidated profit or loss when the Group's right to receive the dividends is established, unless the dividends clearly represents a recovery of part of the cost of the investment.

Gains and losses on such equity instruments are never reclassified to consolidated income statement and no impairment is recognised in consolidated income statement.

Financial assets are not reclassified subsequent to their initial recognition, except when the Group changes its business model for managing financial assets.

###### *Loans and receivables*

These assets are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these are measured at amortised cost using the effective interest method.

Loans and receivables comprise mainly trade and other receivables and due from related parties

###### *Cash and cash equivalents*

For the purposes of the cash flow statement, cash and cash equivalents comprise cash in hand, balances with the banks and fixed deposits with original maturities of three months or less from the acquisition date that are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of short-term commitments.

Cash and cash equivalents are carried at amortised cost in the statement of financial position.

###### *Equity securities*

Ordinary shares of the Group are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

##### *ii. Non-derivative financial liabilities*

All financial liabilities (including liabilities designated at fair value through consolidated statement of other comprehensive income) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

##### *iii. De-recognition of financial assets and financial liabilities*

The Group derecognises a financial asset when the contractual right to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risk and rewards of the ownership are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control over the transferred asset. Any interest in transferred financial assets that qualify for derecognition that is carried or retained by the Group is recognised as separate asset or liability in the consolidated statement of financial position.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.1 IFRS 9 Financial Instruments (continued)**

##### **iii. *De-recognition of financial assets and financial liabilities (continued)***

On derecognition of financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in consolidated income statement.

The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position, but retains either all or substantially all of the risks and rewards of the financial assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised. Transfer of assets with retention of all or substantially all risks and rewards include, securities lending and repurchase transactions.

In transactions in which the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions the Group retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised if it meets the derecognition criteria. An asset or liability is recognised for the servicing contract, depending on whether the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the services.

The Group derecognises a financial liability when its contractual obligation are discharged or cancelled or expire.

##### **iv. *Impairment***

###### ***Policy applicable from 1 January 2018***

IFRS 9 replaces the ‘incurred loss’ model in International Accounting Standard (IAS) 39 Financial Instruments: Recognition and Measurement with an ‘expected credit loss’ (ECL) model. The new impairment model applies to financial assets measured at amortised cost, contract assets and debt investments at FVOCI, but not to investments in equity instruments. Under IFRS 9, credit losses are recognised earlier than under International Accounting standard (IAS) 39 Financial Instruments: Recognition and Measurement.

The financial assets at amortised cost consist of insurance receivables, deposits, other receivables, due from related parties and cash and cash equivalents.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.1 IFRS 9 Financial Instruments (continued)**

##### *iv. Impairment (continued)*

##### *Policy applicable from 1 January 2018 (continued)*

##### **Measurement of ECLs**

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

The Group measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- Debt investment securities that are determined to have low credit risk at the reporting date; and
- Other financial instruments on which credit risk has not increased significantly since their initial recognition.

The Group considers a debt security to have low credit risk when their credit risk rating is equivalent to the globally understood definition of 'investment grade'.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECLs are ECLs that result from all possible default events over the expected life of a financial instrument.

Impairment allowance for trade receivables are recognised based on the simplified approach within IFRS 9 using the life time expected credit losses. During this process the probability of non-payment of the trade receivables is assessed. This probability is then multiplied by the amount of the expected loss arising from default to determine the lifetime expected credit loss for the trade receivables. For trade receivables which are reported net, such provisions are recorded in a separate provision account with the loss being recognised within general and administrative expenses in the condensed interim statement of profit or loss. On confirmation that the trade receivables will not be collectible, the gross carrying value of the asset is written off against the associated provision.

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- exposure at default (EAD);and
- loss given default (LGD)

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information.

The Group has adopted simplified approach in case of insurance and other receivables. In case of financial assets for which simplified approach is adopted lifetime expected credit loss is recognised.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.1 IFRS 9 Financial Instruments (continued)**

##### *iv. Impairment (continued)*

*Policy applicable from 1 January 2018 (continued)*

#### **Measurement of ECLs (continued)**

The key inputs into the measurement of ECL are the term structure of the following variables:

- PD – The probability of default is an estimate of the likelihood of default over a given time horizon.
- EAD – The exposure at default is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date.
- LGD – The loss given default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realization of any collateral. It is usually expressed as a percentage of the EAD.

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information.

#### **Forward-looking information**

The measurement of expected credit losses considers information about past events and current conditions as well as reasonable and supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information requires significant judgement.

#### **Macroeconomic factors**

In its models, the Group relies on a broad range of forward looking information as economic inputs, such as: GDP, GDP annual growth rate, unemployment rates, inflation rates, interest rates, etc. Various macroeconomic variables considered are Brent, CPI, Stock, Inflation and Loans to private sector.

The inputs and models used for calculating expected credit losses may not always capture all characteristics of the market at the date of the financial statements.

#### **Presentation of allowance for ECL in the statement of financial position**

Loss allowances for ECL are presented in the statement of financial position as follows:

- *Financial assets measured at amortised cost:* as a deduction from the gross carrying amount of the assets.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.1 IFRS 9 Financial Instruments (continued)**

##### *iv. Impairment (continued)*

##### *Policy applicable from 1 January 2018 (continued)*

##### **Definition of default**

Objective evidence that financial assets are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by a borrower, restructuring of an amount due to the Group on terms that the Group would not otherwise consider, indication that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse change in the payment status of borrowers or issuers, or economic conditions that correlate with defaults in the Group.

In assessing whether a borrower is in default, the Group considers indicators that are:

- Qualitative – e.g. breaches of covenant
- Quantitative – e.g. overdue status and non-payment on another obligation of the same issuer to the Group; and
- Based on data developed internally and obtained from external sources

##### **Transition**

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except as described below:

- Comparative periods have not been restated. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 are recognised in retained earnings and reserves as at 1 January 2018. Accordingly, the information presented for 2017 does not reflect the requirements of IFRS 9 and therefore is not comparable to the information presented for 2018 under IFRS 9.
- The following assessments have been made on the basis of the facts and circumstances that existed at the date of initial application.
  - a. The determination of the business model within which a financial asset is held.
  - b. The designation and revocation of previous designations of certain financial assets and financial liabilities as measured at FVTPL.
- If a debt security had low credit risk at the date of initial application of IFRS 9, then the Group has assumed that credit risk on the asset had not increased significantly since its initial recognition.

##### **Impact of the new impairment model**

For assets in the scope of the IFRS 9 impairment model, impairment losses are generally expected to increase and become more volatile.

The impact from the adoption of IFRS 9 (2014) as at 1 January 2018 has resulted in an increase of accumulated losses by AED 10.59 million.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 3 Significant accounting policies (continued)

### 3.1 Change in accounting policy (continued)

#### 3.1.1 IFRS 9 Financial Instruments (continued)

#### iv. Impairment (continued)

*Policy applicable from 1 January 2018 (continued)*

**Impact of the new impairment model (continued)**

	<b>Retained earnings AED'000</b>
<b>Closing balance under IAS 39 (31 December 2017)</b>	(1,204,587)
<i>Impact on recognition of Expected Credit Losses</i>	
Trade and insurance receivables and due from related parties	(10,194)
Security deposits	(27)
Other receivables	(338)
Cash and bank balances	(34)
	-----
<b>Opening balance under IFRS 9 on date of initial application of 1 January 2018</b>	<b>(1,215,180)</b>
	=====

The following table reconciles the closing impairment allowance for financial assets in accordance with IAS 39 as at 31 December 2017 to the opening ECL allowance determined in accordance with IFRS 9 as at 1 January 2018.

#### *Reconciliation of impairment allowance*

	<b>31 December 2017 AED'000</b>	<b>Remeasurement AED'000</b>	<b>1 January 2018 AED'000</b>
Trade and other receivables and due from related parties	1,099,016	(10,559)	1,088,457
Cash at banks	303,317	(34)	303,283
	-----	-----	-----
	<b>1,402,333</b>	<b>(10,593)</b>	<b>1,391,740</b>
	=====	=====	=====

#### *Policy applicable before 1 January 2018*

#### *Impairment of non-derivative financial assets carried at amortised cost*

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets carried at amortised cost are impaired. A financial asset or group of financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows relating to the asset that can be estimated reliably. The Group considers evidence of impairment at both a specific and collective level.



# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.1 IFRS 9 Financial Instruments (continued)**

##### *iv. Impairment (continued)*

###### *Policy applicable before 1 January 2018 (continued)*

###### *Impairment of non-derivative financial assets carried at amortised cost (continued)*

Objective evidence that financial assets are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by a borrower, restructuring of an amount due to the Group on terms that the Group would not otherwise consider, indication that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse change in the payment status of borrowers or issuers, or economic conditions that correlate with defaults in the Group.

###### *Impairment of loans and receivables*

The Group considers evidence of impairment for loans and receivables at both a specific asset and collective level. All individually significant receivables are assessed for specific impairment. All individually significant loans and receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and receivables that are not individually significant are collectively assessed for impairment by grouping together loans and receivables with similar risk characteristics.

At each reporting date, the Group assesses on a case-by-case basis whether there is any objective evidence that an asset is impaired. Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off and/or any event resulting in a reduction in impairment loss, decreases the amount of the provision for loan impairment in the profit or loss.

Impairment losses are recognised in the profit or loss and reflected in an allowance account against loans and advances. Interest on impaired assets continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through the consolidated profit or loss.

#### **3.1.2 IFRS 15 Revenue from contracts with customers**

##### *Policy applicable from 1 January 2018*

IFRS 15 *Revenue from Contracts with Customers* establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations. Under IFRS 15, revenue is recognised when a customer obtains control of the goods or services. Determining the timing of the transfer of control – at a point in time or over time – requires judgement.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.2 IFRS 15 Revenue from contracts with customers (continued)**

*Policy applicable from 1 January 2018 (continued)*

The Group has adopted IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initially applying this standard recognised at the date of initial application (i.e. 1 January 2018). Accordingly, the information presented for 2017 has not been restated – i.e. it is presented, as previously reported, under IAS 18, IAS 11 and related interpretations. Additionally, the disclosure requirements in IFRS 15 have not generally been applied to comparative information.

There is no significant impact of transition of IFRS 15 on accumulated losses as at 1 January 2018.

The Group recognises revenue from sale of services based on a five step model as set out in IFRS 15:

- Step 1 Identify the contract(s) with a customer: A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.
- Step 2 Identify the performance obligations in the contract: A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.
- Step 3 Determine the transaction price: The transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or service to a customer, excluding amounts collected on behalf of third parties.
- Step 4 Allocate the transaction price to the performance obligations in the contract: For a contract that has more than one performance obligation, the Group will allocate the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Group expects to be entitled in exchange for satisfying each performance obligation.
- Step 5 Recognise revenue when (or as) the entity satisfies a performance obligation.

The Group satisfies a performance obligation and recognises revenue over time, if one of the following criteria is met:

- The customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs; or
- The Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or
- The Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

For performance obligations where one of the above conditions are not met, revenue is recognised at the point in time at which performance obligation is satisfied.

When the Group satisfies a performance obligation by delivering the promised services, it creates a contract asset based on the amount of consideration earned by the performance. Where the amount of consideration received from a customer exceeds the amount of revenue recognised, this gives rise to a contract liability.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.2 IFRS 15 Revenue from contracts with customers (continued)**

*Policy applicable before 1 January 2018*

Revenue is measured at the fair value of the consideration received or receivable excluding discounts, estimated customer returns and rebates and after eliminating sales within the Group, provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably. The following specific recognition criteria must also be met before revenue is recognised:

##### *Sale of plots of land*

Revenue from the sale of plots of land is recognised in the profit or loss when the significant risks and rewards of ownership are transferred to the buyer, the Group has no further substantial acts to complete under the respective sales contract, access has been granted to the plots and the buyer has provided sufficient evidence of his commitment to complete the payment towards purchase of plots of land and the amount of revenue and associated costs can be measured reliably. Revenue from sale of plots is presented net of returns/ sale cancellations.

##### *Revenue from sale of properties held for development and sale*

Revenue from sale of properties held for development and sale is recognised in the profit or loss when the significant risks and rewards of ownership are transferred to the buyer. Significant risks and rewards of ownership are deemed to be transferred to the buyer when price risk is transferred to the buyer by signing of the sales contract and the buyer has been granted access to the property when the construction is complete.

##### *Sale of goods*

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

##### *Rendering of services*

Revenue from rendering of services is recognised when the outcome of the transaction can be estimated reliably, by reference to the stage of completion of the transaction at the reporting date. Where the outcome cannot be measured reliably, revenue is recognised only to the extent that the expenses incurred are eligible to be recovered.

##### *Securities*

Gains and losses on sale of securities are recognised when the securities are sold and title has passed.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.1 Change in accounting policy (continued)**

#### **3.1.2 IFRS 15 Revenue from contracts with customers (continued)**

*Policy applicable before 1 January 2018 (continued)*

##### *Dividend income*

Dividend income is recognised in profit or loss on the date on which the Group's right to receive payment is established.

##### *Investment property rental income*

Rental income from investment property is recognised as revenue on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income, over the term of the lease.

Rental income from other property is recognised as other income.

##### *Hotel revenue*

Income from hotel services rendered to guests and customers is recognised pro-rata over the periods of occupancy. Revenue from sale of food and beverages is recognised upon issuance of related sales invoices on delivery to guests and customers.

### **3.2 Leases**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

##### *As lessor*

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

##### *As lessee*

Assets held under finance leases are initially recognised as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.2 Leases (continued)**

*As lessee (continued)*

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance expenses are recognised immediately in the profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Group's general policy on borrowing costs. Contingent rentals are recognised as expenses in the periods in which they are incurred.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

### **3.3 Foreign currencies**

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates. For the purpose of the consolidated financial statements, the results and financial position of each group entity are expressed in United Arab Emirates Dirhams ("AED"), which is the functional currency of the Group and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are translated at the rates prevailing at the reporting date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in the profit or loss in the year in which they arise.

### **3.4 Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in the profit or loss in the year in which they are incurred.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 3 Significant accounting policies (continued)

### 3.5 Property, plant and equipment

#### *Recognition and measurement*

Items of property, plant and equipment are initially recognised at cost less accumulated depreciation and accumulated impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the asset.

The gain or loss on disposal of an item of property, plant and equipment is recognised in the profit or loss.

#### *Subsequent costs*

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to the profit or loss in the period in which they are incurred.

#### *Depreciation*

Depreciation is calculated to write off the cost of items of property, plant and equipment less their estimated residual values using the straight-line method over their estimated useful lives, and is generally recognised in the profit or loss. The estimated useful lives of property, plant and equipment for the current and comparative period is as follows:

	<b>Useful life (in years)</b>
Buildings, shed and prefab houses	5 to 50
Plant and equipment	5 to 20
Motor vehicles, ships and trucks	4 to 10
Furniture and fixtures	4 to 7
Storage tanks	20
Other assets	5 to 8
	=====

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if appropriate. Any change is accounted for as a change in accounting estimate by changing the depreciation charge for the current and future periods.

Land is not depreciated and is stated at their revalued amounts, being the fair value at the date of revaluation. Revaluations are performed with sufficient regularity such that the carrying amounts do not differ materially from that which would be determined using the fair values at the reporting date.

Any revaluation increase arising on the revaluation of land is credited in other comprehensive income to the land revaluation reserve, except to the extent that it reverses a revaluation decrease for the land previously recognised in the profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. A decrease in the carrying amount arising on the revaluation of such land is charged to the profit or loss to the extent that it exceeds the balance, if any, held in the land revaluation reserve relating to a previous revaluation of that asset.

On the subsequent sale or retirement of a revalued land, the attributable revaluation surplus remaining in the land revaluation reserve is transferred directly to retained earnings. No transfer is made from the land revaluation reserve to retained earnings except when the land is derecognised.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 3 Significant accounting policies (continued)

### 3.5 Property, plant and equipment (continued)

#### *Capital work in progress*

Properties or assets in the course of construction for production, supply or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes all direct costs attributable to the design and construction of the property including related staff costs, and for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. When the assets are ready for intended use, the capital work in progress is transferred to the appropriate property, plant and equipment category and is depreciated in accordance with the Group's policies.

### 3.6 Investment properties

#### *Recognition*

Land and buildings owned by the Group for the purposes of generating rental income or capital appreciation or both are classified as investment properties. Properties that are being constructed or developed for future use as investment properties are also classified as investment properties.

#### *Measurement*

Investment properties are initially measured at cost, including related transaction costs. Subsequent to initial recognition, investment properties are accounted for using the fair value model under International Accounting Standard No. 40 "Investment Property". Any gain or loss arising from a change in fair value is recognized in the profit or loss.

When the Group begins to redevelop an existing investment property for continued future use as an investment property, the property remains as an investment property, which is measured based on fair value model and is not reclassified as property held for development and sale property during the redevelopment with respect to as an investment property.

However, where fair value of investment property under construction is not reliably determinable, the property is measured at cost until the earlier of the date when the construction is complete and the date at which fair value becomes reliably measurable.

#### *Transfer from property, plant and equipment to investment properties*

Properties held for own use are accounted for as property, plant and equipment up to the date of the change in use. Any difference at the date of the change in use between the carrying amount of the property and its fair value is recognised as a revaluation of property, plant and equipment. Any existing or arising revaluation surplus previously recognised in other comprehensive income is not transferred to the profit or loss at the date of transfer or on subsequent disposal of the investment property. However, on subsequent disposal, any existing revaluation surplus that was recognised when the Group applied the revaluation model to the property is transferred to retained earnings.

#### *Transfer from properties held for development and sale to investment properties*

Certain properties held for development and sale are transferred to investment properties when those properties are either released for rental or for capital appreciation or both. The properties held for sale are transferred to investment properties at fair value on the date of transfer and gain arising on transfer is recognised in the profit or loss. Subsequent to initial measurement, such properties are valued at fair value in accordance with the measurement policy for investment properties. Any gain arising on this re-measurement is recognised in the consolidated income statement on the specific property.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.6 Investment properties (continued)**

#### *Transfer from investment properties to properties held for development and sale*

When a property is transferred from investment property measured at fair value to properties held for development and sale, the transfer is accounted for at fair value. The fair value at the date of transfer is then deemed to be the property's cost. Any difference between the carrying amount of the property before transfer and its fair value on the date of transfer is recognised in the profit or loss in the same way as any other change in the fair value of investment property.

#### *Sale of investment properties*

Certain investment properties are sold in the ordinary course of business. No revenue and direct costs are recognised for sale of investment properties. Any gain or loss on disposal of sale of investment properties (calculated as the difference between the net proceeds from disposal and carrying amount) is recognised in the consolidated income statement.

### **3.7 Properties held for development and sale**

Properties acquired, constructed or in the course of construction for sale are classified as properties held for development and sale. Properties held for development and sale are stated at the lower of cost or net realisable value.

Cost includes the cost of land, infrastructure, construction and other related expenditure such as professional fees and engineering costs attributable to the project, which are capitalised as and when the activities that are necessary to get the assets ready for the intended use are in progress. Net realisable value represents the estimated selling price of the asset in the present condition less costs to be incurred in selling the property.

Borrowing costs that are directly attributable to the construction are included in the cost of that asset.

The Group reviews the carrying values of the properties held for development and sale at each reporting date.

### **3.8 Inventories**

#### *Raw materials and spare parts*

Raw materials and spare parts are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing them to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

#### *Finished and semi-finished goods*

Finished and semi-finished goods are stated at lower of cost (comprising direct labour, material cost, direct expenses and an appropriate allocation of production overheads) and the net realisable value, which is arrived at after providing for anticipated losses, if any, when the possibility of loss is ascertained.



# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## **3 Significant accounting policies (continued)**

### **3.9 Goodwill**

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of the business combination over the Company's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities. Following the initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that its carrying value may be impaired.

### **3.10 Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) where, as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain and is in respect of a provision recognised during the year. The expense relating to any provision is presented in the profit or loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

### **3.11 Employee benefits**

#### *Defined contribution plan*

The Group is a member of the pension scheme operated by the Federal Pension General and Social Security Authority which is a defined contribution plan. The Group's contribution, for eligible UAE National employees is calculated as a percentage of the employees' salaries and charged to the profit or loss, in accordance with the provisions of Federal Law No. (7) of 1999 relating to Pension and Social Security Law. The Group has no legal or constructive obligation to pay any further contributions.

#### *Annual leave and leave passage*

An accrual is made for the estimated liability for employees' entitlement to annual leave and leave passage as a result of services rendered by eligible employees up to the end of the year.

#### *Provision for employees' end of service benefits to non-UAE nationals*

The provision for end of service benefits is based on the liability that would arise if the employment of all staff were terminated at the reporting date and is calculated in accordance with the provisions of UAE Federal Labour Law and the relevant local laws applicable to overseas subsidiaries. Management considers these as long-term obligations and accordingly they are classified as long-term liabilities.

The accrual relating to annual leave and leave passage is disclosed as a current liability, while the provision relating to end of service benefit is disclosed as a non-current liability.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.12 Finance income**

Interest income is accrued on a time proportion basis, by reference to the principal outstanding and at the interest rate applicable.

### **3.13 Finance costs**

Finance costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

### **3.14 Insurance contracts**

#### *(i) Classification*

The Group issues contracts that transfer either insurance risk or both insurance and financial risks.

Contracts under which the Group accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder are classified as insurance contracts. Insurance risk is significant if an insured event could cause the Group to pay significant additional benefits as a result of an insured event occurring.

Insurance contracts may also transfer some financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract.

Contracts where insurance risk is not significant are classified as investment contracts.

Once a contract is classified as an insurance contract it remains classified as an insurance contract until all rights and obligations are extinguished or expired.

#### *(ii) Recognition and measurement*

##### *Premiums*

Gross premiums written reflect business incepted during the year, and exclude any fees and other amounts collected with and calculated based on premiums. These are recognised when underwriting process is complete and policies are issued.

The earned proportion of premiums is recognised as income. Premiums are earned from the date of attachment of risk over the indemnity period and unearned premium is calculated using the basis described below:

##### *Unearned premium provision (UPR)*

The unearned premium considered in the insurance contract liabilities comprise the estimated proportion of the gross premiums written which relates to the periods of insurance subsequent to the statement of financial position date. UPR are calculated using the 1/365 method except for marine cargo and general accident. The UPR for marine cargo is recognised as fixed proportion of the written premiums as required in the financial regulation and UPR for general accident assumes a linear increase in risk with the duration of the project such that the risk faced is 100% at the expiry of the contract. The rate at which the premium is earned is deemed to increase at the same rate at which the risk faced increases over the lifetime of the policy.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.14 Insurance contracts (continued)**

#### *(iii) Claims*

Claims incurred comprise the settlement and the internal and external handling costs paid and changes in the provisions for outstanding claims arising from events occurring during the financial period. Where applicable, deductions are made for salvage and their recoveries.

Claims outstanding comprise provisions for the Group's estimate of the ultimate cost of settling all claims incurred but unpaid at the reporting date whether reported or not, and related internal and external claims handling expense reduced by expected salvage and other recoveries. Claims outstanding are assessed by reviewing individual reported claims. Provisions for claims outstanding are not discounted. Adjustments to claims provisions established in prior periods are reflected in the financial statements of the period in which the adjustments are made. The methods used, and the estimates made, are reviewed regularly. Provision is also made for any claims incurred but not reported ("IBNR") at the date of statement of financial position on the basis of management estimates. The basis of estimating outstanding claims and IBNR are detailed in note 15.

#### *(iv) Provision for premium deficiency/ liability adequacy test*

Provision is made for premium deficiency arising from general insurance contracts where the expected value of claims and expenses attributable to the unexpired periods of policies in force at the reporting date exceeds the unearned premiums provision and already recorded claim liabilities in relation to such policies. The provision for premium deficiency is calculated by reference to classes of business which are managed together, after taking into account the future investment return on investments held to back the unearned premiums and claims provisions.

#### *(v) Reinsurance*

The Group cedes reinsurance in the normal course of business for the purpose of limiting its net loss potential through the diversification of its risks. Assets, liabilities and income and expense arising from ceded reinsurance contracts are presented separately from the assets, liabilities, income and expense from the related insurance contracts because the reinsurance arrangements do not relieve the Group from its direct obligations to its policyholders.

Amounts due to and from reinsurers are accounted for in a manner consistent with the related insurance policies and in accordance with the relevant reinsurance contracts. Reinsurance premiums are deferred and expensed using the same basis as used to calculate unearned premium reserves for related insurance policies. The deferred portion of ceded reinsurance premiums is included in reinsurance assets.

Reinsurance assets are assessed for impairment at each reporting date. A reinsurance asset is deemed impaired if there is objective evidence, as a result of an event that occurred after its initial recognition, that the Group may not recover all amounts due, and that event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer. Impairment losses on reinsurance assets are recognised in statement of income in the period in which they are incurred.

Profit commission in respect of reinsurance contracts is recognised on an accrual basis.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **3 Significant accounting policies (continued)**

### **3.14 Insurance contracts (continued)**

#### *(vi) Deferred acquisition cost*

For general insurance contracts, the deferred acquisition cost asset represents the portion of acquisition costs which corresponds to the proportion of gross premiums written that is unearned at the reporting date. Commission income related to underwriting activities are recognised on a time proportion basis over the effective period of policy using the same basis as described for unexpired risk premium.

#### *(vii) Insurance receivables and payables*

Amounts due from and to policyholders, agents and reinsurers are financial instruments and are included in insurance receivables and payables, and not in insurance contract provisions or reinsurance assets.

#### *(viii) Insurance contract provision and reinsurance assets*

Insurance contract liabilities towards outstanding claims are made for all claims intimated to the Group and still unpaid at the consolidated statement of financial position date, in addition for claims incurred but not reported. The unearned premium considered in the insurance contract liabilities comprise the estimated proportion of the gross premiums written which relates to the periods of insurance subsequent to the reporting date.

The reinsurers' portion towards the above outstanding claims, claims incurred but not reported and unearned premium is classified as reinsurance contract assets in the consolidated financial statements.

### **3.15 Impairment of non-financial assets**

At each reporting date, the Group reviews the carrying amounts of its non-financial assets (other than investment property) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 3 Significant accounting policies (continued)

### 3.16 Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted prices in an active market for that instrument. A market is regarded as active if transactions for the assets or liability take place with sufficient frequency and volume to provide pricing on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price. The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in the consolidated profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Group on the basis of the net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

### 3.17 Asset held for sale

Non-current assets, or disposal groups comprising assets and liabilities, are classified as held-for sale if it is highly probable that they will be recovered primarily through sale rather than through continuing use.

Such assets, or disposal groups, are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated first to goodwill, and then to the remaining assets and liabilities on a pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property or biological assets, which continue to be measured in accordance with the Group's other accounting policies. Impairment losses on initial classification as held-for-sale or held-for distribution and subsequent gains and losses on remeasurement are recognised in consolidated income statement.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 3 Significant accounting policies (continued)

### 3.18 New standards and interpretations not yet adopted

A number of new standards, amendments to standards are effective for annual periods beginning after 1 January 2018 and earlier application is permitted; however the Group has not early adopted the following new or amended standards in preparing these consolidated financial statements.

#### *IFRS 16 Leases (effective from 1 January 2019)*

The Group is required to adopt IFRS 16 Leases from 1 January 2019. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance, including IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a Lease*, SIC-15 *Operating Leases - Incentives* and SIC-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*.

#### *a) Leases in which the Group is a lessee*

The Group will recognise new assets and liabilities for its operating leases of the premises. The nature of expenses related to those leases will now change because the Group will recognise a depreciation charge for right-of-use assets and interest expense on lease liabilities

Previously, the Group recognised operating lease expense on a straight-line basis over the term of the lease, and recognised assets and liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognised. In addition, the Group will no longer recognise provisions for operating leases that it assesses to be onerous. Instead, the Group will include the payments due under the lease in its lease liability.

The Group is in the process of evaluating the potential impact of IFRS 16 on the financial statements.

#### *b) Transition*

The Group plans to apply IFRS 16 initially on 1 January 2019, using the modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 will be recognised as an adjustment to the opening balance of accumulated losses at 1 January 2019, with no restatement of comparative information.

#### *IFRS 17 Insurance Contracts (effective from 1 January 2021, with early adoption permitted)*

IFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4 *Insurance Contracts* as of 1 January 2022.

IFRS 17 is effective for annual reporting periods beginning on or after 1 January 2022, with comparative figures required. Early application is permitted, provided that the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17. Retrospective application is required. However, if full retrospective application for a group of insurance contracts is not practical, then the entity is required to choose either a modified retrospective approach or a fair value approach.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 3 Significant accounting policies (continued)

### 3.18 New standards and interpretations not yet adopted (continued)

#### *IFRS 17 Insurance Contracts (effective from 1 January 2021, with early adoption permitted) (continued)*

Management anticipates that IFRS 17 will be adopted in the Group's financial statements for the annual period beginning 1 January 2022. The application of IFRS 17 may have a significant impact on amounts reported and disclosures made in the Group's consolidated financial statements in respect of its takaful contracts. However, it is not practical to provide a reasonable estimate of the effects of the application of this standard until the Group performs a detailed review.

#### *Other standards*

- Prepayment Features with Negative Compensation (Amendments to IFRS 9).
- Long-term Interests in Associates and Joint Ventures (Amendments to IAS 28).
- Plan Amendment, Curtailment or Settlement (Amendments to IAS 19).
- Annual Improvements to IFRS Standards 2015–2017 Cycle – various standards.
- Amendments to References to Conceptual Framework in IFRS Standards.

## 4 Funding and liquidity

The Group has third party commitments amounting to AED 4,185 million as at 31 December 2018 (2017: AED 4,273.91 million) of which AED 4,150.88 million (2017: AED 2,246.28 million) is payable within one year from the reporting date.

These third party commitments include loans and borrowings of AED 2,925.93 million (2017: AED 2,826.52 million) of which AED 2,925.93 million (2017: AED 836.11 million) is payable within one year from the reporting date.

The Board of Directors expect that the Group will meet its funding requirements through future income generated from operations, sale of investments and properties, existing cash and bank balances and restructuring of its certain existing loan facilities.

Furthermore, the Board of Directors and the management have undertaken a variety of initiatives and are continuing with the plans as outlined above, which they believe to be realistic and achievable to ensure the Group's ability to meet its financial commitments as they fall due. Also refer to notes 20 and 21.

## 5 Financial risk management objectives

### *Overview*

The Group has exposure to the following risks from its use of financial instruments:

- Market risk;
- Credit risk; and
- Liquidity risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Furthermore, quantitative disclosures are included throughout these consolidated financial statements.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## 5 Financial risk management objectives (continued)

### *Risk management framework*

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework and monitoring the Group's risk management policies. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

### **Market risk**

Market risk is the risk that changes in market prices such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return. There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risk.

### *Currency risk*

Currency risk is the risk that value of a financial instrument will fluctuate because of change in foreign exchange rate. The Group does not have any significant exposure to foreign currency risk since the majority of transactions are denominated in AED.

### *Equity price risk*

The Group is exposed to equity price risk through investments held by the Group and classified as fair value through profit or loss and fair value through other comprehensive income.

### *Interest rate risk*

Interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Group has a bank deposits, loans and borrowings which carries normal commercial interest rates.

### **Credit risk**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's trade and other receivables, reinsurance contract assets, amounts due from related parties and cash at banks.

### *Trade and other receivables (excluding insurance receivables) and amounts due from related parties*

The Group's credit risk is primarily attributable to its trade and other receivables and amounts due from related parties. The amounts presented in the statement of financial position are net of the allowances for impairment.



# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## 5 Financial risk management objectives (continued)

### Credit risk (continued)

In monitoring credit risk, customers and related parties are grouped according to their credit characteristics, including their legal status, geographic location, industry, aging profile, maturity and evidence of previous financial difficulties.

The Group's exposure to credit risk is influenced mainly by individual characteristics of the customers; however, the Group is collecting advances from customers on a periodical basis and the handover of properties to the customers will take place only after final settlement of all dues by them.

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

### *Reinsurance contract assets (including insurance receivables)*

Reinsurance is placed with reinsurers' approved by the management, which are generally international reputed companies. To minimise its exposure to significant losses from reinsurer insolvencies, the Group evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers.

At each reporting date, management performs an assessment of creditworthiness of reinsurers' and updates the reinsurance purchase strategy, ascertaining suitable allowance for impairment if required. Compliance with the policy is monitored and exposures and breaches are regularly reviewed for pertinence and for changes in the risk environment.

### *Cash at banks*

The Group limits its exposure to credit risk by placing balances with local and international banks. Given the profile of its bankers, management does not expect any counter party to fail to meet its obligations. All the bank balances are held with banks of repute.

Impairment of cash at banks has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash at banks have low credit risk based on the external credit ratings of the counterparties.

On initial application of IFRS 9, the Group recognised an impairment allowance as at 1 January 2018 in the amount of AED 0.034 million (refer to note 3.1.1). The amount of the allowance did not change during 2018.

### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Ultimate responsibility for liquidity risk management rests with the Board of Directors, who have built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Also refer to note 20.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 5 Financial risk management objectives (continued)

### Capital risk management

The Group manages its capital to ensure that the Group will be able to continue as a going concern while maximising the return to shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Group's overall strategy remains unchanged from 2017.

The capital structure of the Group consists of bank borrowings cash and cash equivalents and equity; comprising share capital, reserves (other than land revaluation and cumulative change in fair value) and accumulated losses.

### Gearing ratio

The Group reviews the capital structure on a regular basis. As part of this review, the Group considers the cost of capital and the risks associated with capital.

The gearing ratio at the year-end was as follows:

	2018 AED '000	2017 AED '000
Debt (refer to notes 20 and 21(i))	2,925,925	2,826,522
Cash in hand and at banks (refer to note 16)	(264,066)	(303,317)
Net debt	<u>2,661,859</u>	<u>2,523,205</u>
Equity	<u>639,170</u>	<u>951,639</u>
Net debt to equity ratio (times)	<u>4.16</u>	<u>2.65</u>

### Insurance - Asset liability management ("ALM")

Financial risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The main risk that the Group faces due to the nature of its investments and liabilities is interest rate risk and equity price risk. The Group manages these positions within an ALM framework that has been developed by management to achieve long-term investment returns in excess of its obligations under insurance and investment contracts.

The Group's ALM is also integrated with the management of the financial risks associated with the Group's other financial assets and liabilities not directly associated with insurance and investment liabilities.

The Group's ALM also forms an integral part of the insurance risk management policy, to ensure in each period sufficient cash flow is available to meet liabilities arising from insurance.

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## 5 Financial risk management objectives (continued)

### Insurance - Asset liability management (“ALM”) (continued)

#### Insurance risks

The Group accepts insurance risk through its written insurance contracts. The Group is exposed to uncertainty surrounding the timing, frequency and severity of claims under these contracts. The Group writes the following types of general insurance and life insurance contracts:

#### General insurance contracts

- Liability insurance
- Property insurance
- Motor insurance
- Fire insurance
- Medical insurance
- Marine insurance
- Engineering insurance

#### Life insurance contracts

- Group life insurance
- Credit life insurance

The principal risk the Group faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements. The Group only issue short term insurance contracts in connection with property, motor, marine and casualty risks.

## Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

### 6 Property, plant and equipment

	<b>Land</b> AED '000	<b>Buildings, sheds and prefab houses</b> AED '000	<b>Plant and equipment</b> AED '000	<b>Motor vehicles, ships and trucks</b> AED '000	<b>Furniture and fixtures</b> AED '000	<b>Storage tanks</b> AED '000	<b>Other assets</b> AED '000	<b>Capital work-in- progress</b> AED '000	<b>Total</b> AED '000
<b>Cost</b>									
At 1 January 2017	156,616	175,297	117,844	86,462	54,358	45,422	36,785	15,498	688,282
Additions	-	137	772	4,566	682	-	124	5,441	11,722
Disposals	-	(6,196)	(33,561)	(2,835)	(2,244)	(41,850)	(58)	-	(86,744)
Disposal of a subsidiary	-	(463)	-	(503)	(5,241)	-	-	-	(6,207)
	-----	-----	-----	-----	-----	-----	-----	-----	-----
At 31 December 2017	156,616	168,775	85,055	87,690	47,555	3,572	36,851	20,939	607,053
	-----	-----	-----	-----	-----	-----	-----	-----	-----
At 1 January 2018	156,616	168,775	85,055	87,690	47,555	3,572	36,851	20,939	607,053
Additions	-	11,556	556	8,691	2,446	-	508	26	23,783
Disposals	-	(2,452)	(2,999)	(4,569)	(2,636)	-	(5,447)	(19,745)	(37,848)
	-----	-----	-----	-----	-----	-----	-----	-----	-----
At 31 December 2018	156,616	177,879	82,612	91,812	47,365	3,572	31,912	1,220	592,988
	-----	-----	-----	-----	-----	-----	-----	-----	-----

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 6 Property, plant and equipment (continued)

	Land AED '000	Buildings, sheds and prefab houses AED '000	Plant and equipment AED '000	Motor vehicles, ships and trucks AED '000	Furniture and fixtures AED '000	Storage tanks AED '000	Other assets AED '000	Capital work-in- progress AED '000	Total AED '000
<b>Accumulated depreciation and impairment losses</b>									
At 1 January 2017	-	52,915	62,898	61,302	43,454	38,506	15,425	-	274,500
Charge for the year	-	7,453	6,056	5,259	2,286	179	3,468	-	24,701
On disposals	-	(4,485)	(17,923)	(2,916)	(1,788)	(38,146)	72	-	(65,186)
On disposal of a subsidiary	-	(69)	-	(495)	(5,035)	-	-	-	(5,599)
	-----	-----	-----	-----	-----	-----	-----	-----	-----
At 31 December 2017	-	55,814	51,031	63,150	38,917	539	18,965	-	228,416
	-----	-----	-----	-----	-----	-----	-----	-----	-----
At 1 January 2018	-	55,814	51,031	63,150	38,917	539	18,965	-	228,416
Charge for the year	-	7,348	3,437	5,299	2,677	145	1,819	-	20,725
On disposals	-	(1,608)	(2,071)	(4,234)	(1,487)	-	(1,745)	-	(11,145)
	-----	-----	-----	-----	-----	-----	-----	-----	-----
At 31 December 2018	-	61,554	52,397	64,215	40,107	684	19,039	-	237,996
	-----	-----	-----	-----	-----	-----	-----	-----	-----
<b>Net book value</b>									
<b>At 31 December 2018</b>	<b>156,616</b>	<b>116,325</b>	<b>30,215</b>	<b>27,597</b>	<b>7,258</b>	<b>2,888</b>	<b>12,873</b>	<b>1,220</b>	<b>354,992</b>
	=====	=====	=====	=====	=====	=====	=====	=====	=====
At 31 December 2017	156,616	112,961	34,024	24,540	8,638	3,033	17,886	20,939	378,637
	=====	=====	=====	=====	=====	=====	=====	=====	=====

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 6 Property, plant and equipment (continued)

- (i) Land represents plots of land in the Emirates of Sharjah and Dubai. In the opinion of the Company's management, based on their internal estimate, fair value of land as at the reporting date approximates its carrying value.
- (ii) Certain plots of land, buildings and plant and machinery with a carrying amount of AED 101.83 million (2017: AED 102.92 million) are mortgaged to local banks against credit facilities granted to the Group. Refer to note 20.

## 7 Investment properties

	<b>2018</b>	2017
	<b>AED '000</b>	AED '000
At 1 January	<b>2,324,298</b>	2,511,437
Additions during the year	<b>22,849</b>	1,545
Transferred from development properties (refer to note 11(v))	<b>101,640</b>	-
Disposals during the year (refer to note (i) below)	<b>(18,610)</b>	(185,750)
Disposal of a subsidiary	-	(2,934)
Change in fair value (refer to note (ii) below)	<b>(83,912)</b>	-
	<b>=====</b>	-----
<b>At 31 December</b>	<b>2,346,265</b>	2,324,298
	<b>=====</b>	=====

- (i) Investment properties with a carrying amount of AED 18.61 million (2017: 185.75 million) has been disposed off for AED 17 million (2017: AED 97.55 million) which resulted in a loss of AED 1.61 million (2017: AED 88.2 million).
- (ii) The fair value of investment properties has been determined by external, qualified and independent Chartered Surveyors and Property Consultants who have recent experience in the locations and categories of the investment properties valued. The valuation has been conducted in accordance with the RICS Valuation Global Standards (2017 Edition).

The fair value of certain properties amounting to AED 556.20 million (2017: AED 589.24 million) has been determined by the 'Income Capitalisation' method. This process involves deducting running costs from the Gross Rental Income of the property in order to achieve the net rental income. The net rent is then capitalised at a yield to reflect the risks involved with the current and future cash flows.

The significant assumptions applied in determining the fair value of investment properties are given below:

	<b>2018</b>	2017
	<b>AED'000</b>	AED'000
Gross operating income	<b>34,241</b>	38,509
Annual net rental income	<b>28,018</b>	31,472
Risk adjusted capitalisation rate	<b>4% - 4.3%</b>	4.5% - 5.5%
	<b>=====</b>	=====

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 7 Investment properties (continued)

A significant change in the estimated rental income in isolation would result in significant movement in fair value measurement. Similarly, significant movement in the risk adjusted capitalisation rate in isolation would result in significant movement in fair value measurement.

The fair value of certain properties amounting to AED 539.35 million (2017: AED 573.36 million) has been determined by the 'Sales Comparison' method which is carried out on the basis of recent market transactions for similar properties in the same location. These values are adjusted for differences in key attributes such as property size, location, rezoning permits etc.

The fair value of certain properties amounting to AED 1,250.72 million (2017: AED 1,161.70 million) has been determined by taking into account the Gross Development Value when completed and deducting all the costs including construction costs, soft costs, developer's profit and finance costs. Further adjustments are applied in terms of the various characteristics of the property.

The fair value measurement for the investment properties has been categorised as Level 3 based on the inputs to the valuation techniques used. For all investment properties, the current use of the property is the considered to be highest and best use.

Based on the above valuations, the Group has recognised a loss on fair valuation of AED 83.91 million (2017: Nil) on investment properties.

- (iii) Investment properties amounting to AED 701.92 million (2017: AED 713.30 million) are registered in the name of related parties in trust and for the beneficial interest of the Group. Investment properties amounting to AED 1,771.44 million (2017: AED 1,719.87 million) are mortgaged to banks towards credit facilities granted to the Group (refer to note 20).

## 8 Goodwill

Goodwill represents AED 11.5 million as at 31 December 2018 (2017: AED 11.5 million). An impairment test for goodwill has been carried out based on the "value in use" calculation. The calculation uses cash flow projections over a period based on estimated operating results of the entities. The projected cash flows have been discounted using a discount rate that reflects the industry specific risk. The Company's Directors based on the review of the impairment test for goodwill believe that there was no impairment on goodwill and accordingly no impairment allowance is required at the reporting date (2017: Nil).

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 9 Investments in associates

	2018 AED '000	2017 AED '000
At 1 January	374,775	379,681
Share of (loss)/ profit for the year	(224)	4,710
Share in other comprehensive income for the year	(1,768)	184
Dividend received	(3,675)	(9,800)
<b>At 31 December</b>	<b>369,108</b>	<b>374,775</b>

(i) The details of significant associates are as follows:

<u>Name of the associates</u>	<u>Place of incorporation</u>	<u>Ownership (%)</u>	
		<u>2018</u>	<u>2017</u>
Union Insurance PSC	UAE	28.36	28.36
Arab Real Estate Development P.S.C. (Arab Corp)	Jordan	30.81	30.81
Ghadeh General Trading and Contracting Co. L.L.C. (Khalid Mustafa Karam Sons & Partners)	Kuwait	38.00	38.00
Awtad Co. PJSC	U.A.E.	25.00	25.00
Al Sagr Cooperative Insurance Company (refer to note (i) above)	Saudi Arabia	20.00	20.00

Investments in associates include payments made against the share capital of the companies under formation.

Summarised financial information in respect of material associates are set out in note 34 to these consolidated financial statements.

Investments in associates amounting to AED 96.80 million (2017: AED 96.80 million) are mortgaged to banks towards credit facilities granted to the Group (refer to note 20).



# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 10 Investments in securities

	2018 AED'000	2017 AED'000
<i>Investments measured at fair value through other comprehensive income ("FVOCI")</i>		
At 1 January	72,370	77,952
Disposal during the year	(1,839)	(2,290)
Disposal of a subsidiary	-	(2,538)
Change in fair value	(3,320)	(754)
	-----	-----
<b>At 31 December</b>	<b>67,211</b>	<b>72,370</b>
	=====	=====
<i>Investments measured at fair value through profit or loss ("FVTPL")</i>		
At 1 January	129,592	138,176
Disposal during the year	(12,387)	(7,335)
Disposal of a subsidiary	-	(66)
Change in fair value	2,762	(1,183)
	-----	-----
<b>At 31 December</b>	<b>119,967</b>	<b>129,592</b>
	=====	=====
<b>Presented in statement of financial position as:</b>		
Non-current portion	67,211	72,370
Current portion	119,967	129,592
	-----	-----
	<b>187,178</b>	<b>201,962</b>
	=====	=====

During the year ended 31 December 2018, the Group has not purchased shares measured at fair value through other comprehensive income and profit or loss.

Investments measured at FVTPL includes an investment in a fund with a related party amounting to AED 3.3 million (2017: AED 3.3 million) and an investment in a company with a related party amounting to AED 8.35 million (2017: AED 8.35 million).

Investments measured at FVTPL and investments measured at FVOCI include investments of AED 63.16 million (2017: AED 65.48 million) pledged to banks (refer to note 20).

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 11 Properties held for development and sale

	2018 AED '000	2017 AED '000
At 1 January	652,789	629,365
Additions during the year	22,659	23,424
Gain on remeasurement on transfer to investment properties (refer to note (v) below)	30,140	-
Transferred to investment properties (refer to note (v) below)	(101,640)	-
Transfer to cost of revenue (refer to note 23)	(52,691)	-
	<u>551,256</u>	<u>652,789</u>
<b>At 31 December</b>	<b>551,256</b>	<b>652,789</b>
<i>This comprise of:</i>		
Cost of land (net) (refer to note (ii) below)	239,749	240,405
Construction cost (net) (refer to note (iii) below)	311,507	412,384
	<u>551,256</u>	<u>652,789</u>

- (i) Properties held for development and sale include projects with carrying amount of AED 237.44 million (2017: AED 308.79 million) which are temporarily on hold, however, management is in the process of devising a plan to recommence work on these projects. Based on review of these projects and after considering circumstances and facts of each of these projects, the Directors of the Company are of the view that costs incurred until the reporting date are fully recoverable and the work performed is not expected to be re-performed upon recommencement of construction or during completion of these projects.
- (ii) Management has performed an assessment of the recoverable amount of the properties held for development and sale (land) mainly on the basis of the independent fair valuation exercise conducted and concluded that no write down is required as at the reporting date (2017: Nil).
- (iii) For certain properties that are under construction, the recoverable amount of the construction cost cannot be reliably determined until the construction is complete and cash flows can be reliably estimated. As at the reporting date, management has assessed that the recoverable amount of the construction cost approximates its carrying value.
- (iv) Properties held for development and sale amounting to AED 415.63 million (2017: AED 522.48 million) are mortgaged to banks towards credit facilities granted to the Group (refer to note 20).
- (v) During the current year, certain properties held for development and sale were transferred to investment properties (refer to note 7), based on management's change in intended use of the property. On account of the transfer, a gain on remeasurement amounting to AED 30.14 million has been recognised in the consolidated income statement.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 12 Inventories

	<b>2018</b> <b>AED '000</b>	2017 AED '000
Raw materials	25,150	26,616
Work-in-progress	3,552	3,683
Finished products	20,990	17,761
	-----	-----
	<b>49,692</b>	48,060
Allowance for slow moving inventories	<b>(18,616)</b>	(19,890)
	-----	-----
	<b>31,076</b>	28,170
Stores and spares	2,176	2,896
	-----	-----
	<b>33,252</b>	31,066
	=====	=====

*Movement in the allowance for slow moving inventories is as follows:*

	<b>2018</b> <b>AED '000</b>	2017 AED '000
At 1 January	19,890	12,940
Allowance made during the year (refer to note 24)	-	7,361
Reversal of allowance made during the year	(1,274)	(411)
	-----	-----
<b>At 31 December</b>	<b>18,616</b>	19,890
	=====	=====

Certain inventories along with the assignment of insurance policies against those inventories are hypothecated to banks against credit facilities granted to the Group (refer to note 20).

## 13 Related party transactions and balances

The Group in the ordinary course of business, enters into transaction with other business enterprises that fall within the definition of a related party as contained in International Accounting Standard 24. Pricing policies and terms of transactions with related parties are mutually agreed.

Significant transactions carried out with related parties during the period, other than those disclosed elsewhere in the consolidated financial statements are as follows:

	<b>2018</b> <b>AED '000</b>	2017 AED '000
Interest charged by a related party	25,156	23,189
Sale of an investment property	17,000	4,500
Gross premium	3,506	11,411
Claims paid	1,955	6,109
Commission paid on rented properties	868	868
Purchase of services	107	773
	=====	=====
<i>Compensation to key management personnel:</i>		
Salaries and benefits	<b>3,467</b>	4,914
	=====	=====

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 13 Related party transactions and balances (continued)

The balances with related parties are as under:

	2018 AED '000	2017 AED '000
<i>Due from related parties</i>		
Associates	12,354	12,354
Other related parties	78,945	121,747
	<u>91,299</u>	<u>134,101</u>
<i>Due to related parties</i>		
Associates	22,565	25,318
Other related parties	358,779	341,682
	<u>381,344</u>	<u>367,000</u>

The amounts outstanding are unsecured and repayable on demand. The above balance is net of impairment allowance of AED 9.64 million (2017: AED 9.64 million).

Certain related party balances carry interest at agreed rates. Also refer to note 26.

## 14 Trade and other receivables

	2018 AED '000	2017 AED '000
Trade receivables	234,713	298,243
Notes receivable (refer to note (i) below)	454,380	453,207
Insurance receivables	155,127	151,246
Less: allowance for impairment	(128,493)	(107,691)
	<u>715,727</u>	<u>795,005</u>
Prepayment and other receivables	165,088	169,910
Value added taxes recoverable	757	-
	<u>881,572</u>	<u>964,915</u>
Less: non-current portion	(71,699)	(269,783)
	<u>809,873</u>	<u>695,132</u>

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 15 Reinsurance contract assets and insurance contract liabilities

	2018 AED '000	2017 AED '000
<b>Gross</b>		
Reserve for outstanding claims	70,440	167,152
Unallocated loss adjustment expense reserve	2,354	2,842
Unexpired risk reserve	630	1,133
Reserve for incurred but not reported claims (IBNR)	49,443	43,326
	-----	-----
Reserve for outstanding claims (including IBNR)	122,867	211,611
Unearned premium reserve	172,409	168,520
	-----	-----
<b>Total insurance contract liabilities (gross)</b>	<b>295,276</b>	<b>380,131</b>
	=====	=====
Less: recoverable from reinsurers		
Reinsurer share of outstanding claims	(46,570)	(143,394)
Reinsurer share of incurred but not reported claims (IBNR)	(15,561)	(15,836)
	-----	-----
Reinsurer share of outstanding claims (including IBNR)	(62,131)	(159,230)
Unamortised reinsurance premium reserve	(52,896)	(54,266)
	-----	-----
<b>Total reinsurance contract assets</b>	<b>(115,027)</b>	<b>(213,496)</b>
	=====	=====
<b>Net insurance contract liabilities</b>	<b>180,249</b>	<b>166,635</b>
	=====	=====

- (i) Movement in outstanding claims reserve, IBNR reserve, unexpired risk reserve and unallocated loss adjustment expense reserve:

	Gross AED '000	Reinsurance AED '000	Net AED '000
<b>2018</b>			
At 1 January 2018	211,611	(159,230)	52,381
Add: provision made during the year	206,236	(39,732)	166,504
Less: provision released during the year	(294,980)	136,831	(158,149)
	-----	-----	-----
<b>At 31 December 2018</b>	<b>122,867</b>	<b>(62,131)</b>	<b>60,736</b>
	=====	=====	=====
<b>2017</b>			
At 1 January 2017	232,884	(160,255)	72,629
Add: provision made during the year	337,929	(137,357)	200,572
Less: provision released during the year	(340,373)	127,653	(212,720)
	-----	-----	-----
Disposal of a subsidiary	230,440	(169,959)	60,481
	(18,829)	10,729	(8,100)
	-----	-----	-----
At 31 December 2017	211,611	(159,230)	52,381
	=====	=====	=====

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 15 Reinsurance contract assets and insurance contract liabilities (continued)

(ii) Movement in unearned premium reserve:

	Gross AED '000	Reinsurance AED '000	Net AED '000
<b>2018</b>			
At 1 January 2018	168,520	(54,266)	114,254
Add: provision made during the year	172,409	(52,896)	119,513
Less: provision released during the year	(168,520)	54,266	(114,254)
	-----	-----	-----
<b>At 31 December 2018</b>	<b>172,409</b>	<b>(52,896)</b>	<b>119,513</b>
	=====	=====	=====
<b>2017</b>			
At 1 January 2017	170,673	(47,316)	123,357
Add: provision made during the year	187,580	(54,822)	132,758
Less: provision released during the year	(170,673)	47,316	(123,357)
	-----	-----	-----
	187,580	(54,822)	132,758
Disposal of a subsidiary	(19,060)	556	(18,504)
	-----	-----	-----
At 31 December 2017	168,520	(54,266)	114,254
	=====	=====	=====

### Assumptions and sensitivities

#### *Process used to determine the assumptions*

The process used to determine the assumptions for calculating the outstanding claim reserve is intended to result in neutral estimates of the most likely or expected outcome. The sources of data used as inputs for the assumptions are internal, using detailed studies that are carried out annually. The assumptions are checked to ensure that they are consistent with observable market practices or other published information.

The nature of the business makes it very difficult to predict with certainty the likely outcome of any particular claim and the ultimate cost of notified claims. Each notified claim is assessed on a separate, case by case basis with due regard to the claim circumstances, information available from loss adjusters and historical evidence of the size of similar claims. Case estimates are reviewed regularly and are updated as and when new information arises.

The provisions are based on information currently available. However, the ultimate liabilities may vary as a result of subsequent developments or if catastrophic events occur. The impact of many of the items affecting the ultimate costs of the loss is difficult to estimate.

The provision estimation difficulties also differ by class of business due to differences in the underlying insurance contract, claim complexity, the volume of claims and the individual severity of claims, determining the occurrence date of a claim, and reporting lags.

The method used by the Group for provision of IBNR takes into account historical data, past estimates and details of the reinsurance programme, to assess the expected size of reinsurance recoveries. Estimates are made for the expected ultimate cost of claims incurred but not yet reported at the reporting date (IBNR) using a range of standard actuarial claim projection techniques, based on empirical data and current assumptions that may include a margin for adverse deviation.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 15 Reinsurance contract assets and insurance contract liabilities (continued)

### Assumptions and sensitivities (continued)

*Process used to determine the assumptions (continued)*

The assumptions that have the greatest effect on the measurement of insurance contract provisions are the expected loss ratios for the most recent accident years.

An analysis of sensitivity around various scenarios provides an indication of the adequacy of the Group's estimation process. The Group believes that the liability for claims reported in the statement of financial position is adequate. However, it recognises that the process of estimation is based upon certain variables and assumptions which could differ when claims are finally settled.

*Claim and development table*

	Underwriting year				Total AED'000
	2015 AED'000	2016 AED'000	2017 AED'000	2018 AED'000	
<b>Gross</b>					
Estimate of net incurred claims cost					
- At the end of underwriting year	257,054	273,373	279,431	205,287	-
- One year later	304,395	315,323	246,074	-	-
- Two years later	312,701	326,411	-	-	-
- Three years later	318,311	-	-	-	-
	-----	-----	-----	-----	-----
Current estimate of incurred claims	318,311	326,411	246,074	205,287	1,096,083
Cumulative payments to date	(317,841)	(318,530)	(238,238)	(151,953)	(1,026,562)
	-----	-----	-----	-----	-----
Liability recognised	470	7,881	7,836	53,334	69,521
	-----	-----	-----	-----	-----
Liability in respect of prior years					919
					-----
<b>Total liability included in the statement of financial position</b>					<b>70,440</b>
					=====
<b>Net</b>					
Estimate of net incurred claims cost					
- At the end of underwriting year	185,972	171,151	130,811	125,315	-
- One year later	238,483	207,424	147,032	-	-
- Two years later	244,331	214,072	-	-	-
- Three years later	247,811	-	-	-	-
	-----	-----	-----	-----	-----
Current estimate of incurred claims	247,811	214,072	147,032	125,315	734,230
Cumulative payments to date	(248,391)	(210,345)	(142,461)	(104,185)	(705,382)
	-----	-----	-----	-----	-----
Liability recognised	(580)	3,727	4,571	21,130	28,848
	-----	-----	-----	-----	-----
Liability in respect of prior years					(4,978)
					-----
<b>Total liability included in the statement of financial position</b>					<b>23,870</b>
					=====

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 16 Cash in hand and at banks

	2018 AED '000	2017 AED '000
Cash in hand	1,795	2,235
Bank balances:		
- Current accounts (refer to note (i) below)	45,027	65,452
- Deposit accounts (refer to note (ii) below)	217,271	235,630
- Call accounts	7	-
Less: expected credit losses	(34)	-
	-----	-----
<b>Cash in hand and at banks</b>	<b>264,066</b>	<b>303,317</b>
Less: fixed deposits under lien/ deposits with maturity of more than three months	(2,896)	(2,824)
Less: bank overdrafts (refer to note 20)	(120,941)	(137,738)
	-----	-----
<b>Cash and cash equivalents</b>	<b>140,229</b>	<b>162,755</b>
	=====	=====

(i) Bank balances in current accounts includes AED 2.69 million (2017: AED 3.87 million) held in escrow accounts as at 31 December 2018.

(ii) Deposits include fixed deposits of AED 183.6 million (2017: AED 177.5 million) held under lien (refer to note 20) against facilities granted (bank overdraft) to the Group and also include a deposit amounting to AED 10.3 million (2017: AED 10.3 million) deposited in the name of the Group to the order of the Ministry of Economy and Trade of the United Arab Emirates as required by the Federal Law No. (6) of 2007 relating to the Insurance Authority.

## 17 Share capital

	2018 AED'000	2017 AED'000
<b>Authorised, issued and paid up</b>		
1,791 million shares of AED 1 each paid up in cash	1,791,333	1,791,333
	=====	=====

## 18 Reserves

### *Legal reserve*

In accordance with UAE Federal Commercial Companies Law No. (2) of 2015, the Company and its subsidiaries registered in UAE are required to establish a statutory reserve by appropriation of 10% of profit for each year until the reserve equals 50% of the paid up share capital. This reserve is not available for distribution except as stipulated by the Law.

### *Additional reserve*

The Company's Articles of Association requires that 10% of the annual profit be appropriated to an additional reserve until a decision by the Ordinary General Assembly Meeting on the strength of proposal by the Board of Directors or if such reserve equals 50% of paid-up share capital of the Company.

### *Land revaluation reserve*

The revaluation reserve represents the surplus arising on the revaluation of land. This reserve is non-distributable unless the land is either disposed or withdrawn from use.



# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 19 Provision for employees' end of service benefits

	2018 AED '000	2017 AED '000
At 1 January	37,222	37,096
Provision made during the year	5,061	6,042
Payments made during the year	(8,161)	(5,916)
	-----	-----
At 31 December	<u>34,122</u>	<u>37,222</u>

## 20 Borrowings

	2018 AED'000	2017 AED'000
Term loans (refer to note below)	2,260,618	2,265,259
Bank overdrafts (refer to note 16)	120,941	137,738
Trust receipts	16,761	16,366
	-----	-----
	<u>2,398,320</u>	<u>2,419,363</u>

*Presented in the consolidated statement of financial position:*

Non-current portion	-	1,990,409
Current portion	2,398,320	428,954
	-----	-----
<b>At 31 December</b>	<u>2,398,320</u>	<u>2,419,363</u>

The below table provides movement of interest bearing borrowings in the following years:

	2018 AED'000	2017 AED'000
At 1 January	2,419,363	2,476,962
<i>Cash flow items</i>		
Additional borrowings during the year	-	163
Repayment of borrowings during the year	(4,641)	(150,843)
<i>Other non-cash items</i>		
Finance lease restructured to term loans (refer to note (ii) below)	-	23,141
Interest capitalised to term loan on restructuring	-	73,602
Disposal of a subsidiary	-	(3,662)
Net movement in bank overdrafts	(16,402)	-
	-----	-----
<b>At 31 December</b>	<u>2,398,320</u>	<u>2,419,363</u>

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 20 Borrowings (continued)

- (i) On 2 July 2012, the Company concluded the restructuring agreement with a group of banks covering the outstanding debt of AED 2,778.35 million (“Earlier Restructured Loan”). The restructured loan was repayable in annual instalments upto 31 December 2018.

In previous years, the Company initiated a negotiation with the lenders to further restructure its outstanding debt. As at 30 September 2017, the Company concluded the revised restructuring agreement after obtaining approvals from the majority of the banks covering a total debt of AED 2,146.58 million (including interest payable of AED 73.6 million upto 31 December 2016). Under the revised agreement, 66.08% of the Earlier Restructured Loan was repayable in annual instalments until 31 December 2023 and the remaining 33.92% as a final settlement in a manner to be renegotiated at that time.

Of the total restructured loan, the repayment of AED 60.67 million (principal) (2017: AED 24.37 million), due and payable as at 31 December 2018, was defaulted by the Company. The Company’s Directors have reviewed the facts and circumstances of this default and have accordingly classified the entire loan amount as current liability.

The revised restructured facility carries interest at the rate of 2.75% per annum above 6-month EIBOR for term facilities denominated in AED and 6-month LIBOR for term facilities denominated in USD charged on a semi-annual basis. Further, effective from the revised restructuring agreement date, a payment-in-kind (PIK) at 0.5% will be additionally charged on a semi-annual basis on the outstanding debt and is due to be repaid on 31 December 2023. Commencing 31 December 2018, in the event of default, the interest rate will be increased by 0.25% per annum on a semi-annual basis. Any such increase in the interest rate will no longer be applicable for future periods if no event of default subsists.

There is no change in the security and covenant requirements as per the revised restructuring agreement. The Company is required to maintain a minimum Asset Cover Ratio of 1.2:1 and is also subject to the general covenants including dividend restriction in accordance with the restructuring agreement. Further, certain subsidiaries of the Company are subject to maintain certain level of financial indebtedness as guarantors of the restructured loan. These borrowings are secured against certain assets of the Group. Refer to notes 6, 7, 9, 10, 11 and 12.

Some of the Group entities are also in negotiation with banks to restructure their existing borrowings facilities with a total outstanding of AED 209.54 million (2017: AED 210.25 million) (principal) and interest of AED 87.65 million (2017: AED 74.91 million) (included in trade and other payables) as at the reporting date. A part of these loans amounting to AED 80.79 million are under legal proceedings initiated by the lenders. The Directors of the Company are of the view that these loans are expected to be restructured in due course.

As at 31 December 2018, one of the Group entities has not complied with certain bank covenants. The carrying value of the outstanding loan is AED 160.74 million (principal) (2017: AED 160.74 million) which is classified within current liabilities.

Furthermore, the Company is in the process of negotiation with a financial institution to restructure a credit facility amounting to AED 257.04 million (included in trade and other payables) and interest of AED 27.49 million (2017: AED 16.51 million). Also refer to note 21(i)

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 20 Borrowings (continued)

### Other borrowings

Other borrowings mainly include borrowings by the subsidiaries of the Company. These borrowings are subject to certain financial covenants at the respective subsidiary level and are at the below terms and conditions:

- Pledge of assets;
  - Promissory note in favour of the banks; and
  - Hypothecation over goods financed by trust receipts.
- (ii) During the previous year, amounts payable under finance lease were restructured and converted to a term loan.

## 21 Trade and other payables

	2018 AED '000	2017 AED '000
Trade payables	219,508	229,830
Advance from customers	333,350	333,361
Notes payable (refer to note (i) below)	257,040	257,040
Accrued expenses (refer to note (ii) below)	295,700	185,312
Provisions and other payables	265,486	306,866
Insurance customers payable	30,668	65,469
Due to insurance and reinsurance companies	53,478	59,316
Value added taxes payable	2,053	-
	<u>1,457,283</u>	<u>1,437,194</u>

- (i) Notes payable represents capital protected notes carrying interest at the rate of 2% above 6-month LIBOR and are secured by investments in quoted securities of the Group. The Group is in the process of negotiation with a financial institution to restructure a credit facility amounting to AED 257.04 million which became due for repayment on 30 September 2016. Also refer to note 20.
- (ii) These includes AED 270.57 million (2017: AED 150.12 million) representing interest due on notes payable (refer to note (i) above) and bank borrowings (refer to note 20). Also refer to note 4.

## 22 Revenue

	2018 AED '000	2017 AED '000
Insurance income	238,472	277,740
Trading, service and rental income	170,449	211,035
Sale of properties held for development and sale	77,832	-
Sale of manufactured goods	68,366	98,461
Dividend income	4,978	4,225
	<u>560,097</u>	<u>591,461</u>

The Group's significant revenue from contract with customers is recognised at a point in time.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 23 Cost of revenue

	2018 AED '000	2017 AED '000
Cost of insurance	166,505	200,572
Cost of trading, services and rentals	68,581	84,673
Cost of goods manufactured and sold	60,491	89,316
Cost of property sold	52,691	-
	<u>348,268</u>	<u>374,561</u>

## 24 Administrative and general expenses

	2018 AED '000	2017 AED '000
<i>These include:</i>		
Staff salaries and benefits	85,468	111,549
Rent expense	16,546	22,788
Legal and professional fee (refer to note 29)	11,365	21,368
Depreciation	11,904	11,291
Utilities	9,889	11,249
Allowance for slow moving inventories (refer to note 12)	-	7,361
Repair and maintenance	3,566	4,085
	<u>3,566</u>	<u>4,085</u>

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 25 Finance income

	2018 AED '000	2017 AED '000
Interest on bank deposits	<u>6,390</u>	<u>7,860</u>

## 26 Finance cost

	2018 AED '000	2017 AED '000
Interest on term loans, bank overdraft, borrowings and payable to a related party	<u>174,613</u>	<u>159,280</u>

Also refer to note 13.

## 27 Earnings per share

	2018 AED '000	2017 AED '000
Loss attributable to owners of the Company (AED '000)	<u>(280,656)</u>	<u>(241,575)</u>
Number of shares ('000)	<u>1,791,333</u>	<u>1,791,333</u>
Basic earnings per share (AED Fils per share)	<u>(15.67)</u>	<u>(13.49)</u>

## 28 Operating lease commitments

At the end of the reporting date, the minimum lease commitments of the Group were as follows:

	2018 AED '000	2017 AED '000
Less than one year	3,181	7,641
One to five years	<u>8,019</u>	<u>17,490</u>
	<u>11,200</u>	<u>25,131</u>

## 29 Commitments and contingent liabilities

29.1 Commitments as at the end of the reporting date were as follows:

	2018 AED '000	2017 AED '000
<i>Building construction contracts</i>		
Group	780,142	683,415
Associate (100%)	<u>54,979</u>	<u>54,979</u>

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 29 Commitments and contingent liabilities (continued)

29.2 Contingent liabilities as at the end of the reporting date were as follows:

	2018 AED '000	2017 AED '000
<i>Group</i>		
Letters of guarantee	<b>18,073</b>	68,582
<i>Associates</i>		
Letters of guarantee (100%)	<b>33,138</b>	37,828

29.2.1 Certain claims and contingent liabilities may arise during the normal course of business. The Board of Directors review these on a regular basis as and when such claims are received and each case is treated according to its merit. Based on the terms of the relevant contracts and circumstances, the Group determines if a counter claim should be lodged. Based on the opinion of the Group's independent legal counsel and information presently available, the Board of Directors have assessed that the final outcome of outstanding legal claims (initial judgement in some cases is in favour and in some cases against the Company) cannot be reliably determined considering these cases are sub-judice. On the basis of their review of the current position of these legal claims, the Company's Directors are of the view that the existing provision as at the reporting date is adequate to cover any possible cash outflows arising from the final outcome of these claims. The Company has elected not to present the complete disclosures as required by IAS 37 "Provision and Contingent Liabilities and Contingent Assets" as management is of the view that since the legal claims are sub-judice and are disputed, therefore this information may be prejudicial to their position on these matters (refer to note 24).

Furthermore, certain other contingent liabilities may arise during the normal course of business, which based on the information presently available, either cannot be quantified at this stage or in the opinion of the management is without any merit. However, in the opinion of management, these contingent liabilities are not likely to result in any cash outflows for the Group in addition to any related existing provisions currently in the books.

29.2.2 The Group had a receivable from an associate company and an advance received against the sale of a certain property from an entity being an SPV of this associate company. The Group had obtained an independent legal opinion from an external lawyer, which confirms that the Group may have its option (at its sole decision) to commercially set-off advance with the receivable for like for like parties. The Board of Directors have reviewed the status of the legal proceedings and the above legal advice and have concluded that Group will exercise its option (at Group's sole decision) and will choose commercially to set-off the payable with the receivable as the entities involved will qualify for like for like parties. Accordingly, the Group has set off the advance received from the SPV of the associate company against the receivable from the associate company.

## 30 Financial instruments

Financial assets of the Group include investments in securities, amounts due from related parties, reinsurance contract assets, trade and other receivables and cash in hand and at banks. Financial liabilities of the Group include term loans, notes payable, amounts due to related parties, insurance contract liabilities, trade and other payables and short term borrowings. The table below sets out the Group's classification of each class of financial assets and financial liabilities and their fair values for the current and comparative period:

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 30 Financial instruments (continued)

	Designated as fair value through profit or loss AED' 000	Designated as fair value through other comprehensive income AED' 000	Others at amortised cost AED' 000	Carrying amount AED' 000	Fair value AED' 000
<b>2018</b>					
<i>Financial assets</i>					
Investments in securities	119,967	67,211	-	187,178	187,178
Due from related parties	-	-	91,299	91,299	91,299
Reinsurance contract assets	-	-	115,027	115,027	115,027
Trade and other receivables	-	-	881,572	881,572	881,572
Cash at bank	-	-	262,271	262,271	262,271
	<u>119,967</u>	<u>67,211</u>	<u>1,350,169</u>	<u>1,537,347</u>	<u>1,537,347</u>
<i>Financial liabilities</i>					
Borrowings	-	-	2,398,320	2,398,320	2,398,320
Due to related parties	-	-	381,344	381,344	381,344
Insurance contract liabilities	-	-	295,276	295,276	295,276
Trade and other payables	-	-	1,457,283	1,457,283	1,457,283
	<u>-</u>	<u>-</u>	<u>4,532,223</u>	<u>4,532,223</u>	<u>4,532,223</u>
<b>2017</b>					
<i>Financial assets</i>					
Investments in securities	129,592	72,370	-	201,962	201,962
Due from related parties	-	-	134,101	134,101	134,101
Reinsurance contract assets	-	-	213,496	213,496	213,496
Trade and other receivables	-	-	964,915	964,915	964,915
Cash at banks	-	-	301,082	301,082	301,082
	<u>129,592</u>	<u>72,370</u>	<u>1,613,594</u>	<u>1,815,556</u>	<u>1,815,556</u>
<i>Financial liabilities</i>					
Borrowings	-	-	2,419,363	2,419,363	2,419,363
Due to related parties	-	-	367,000	367,000	367,000
Insurance contract liabilities	-	-	380,131	380,131	380,131
Trade and other payables	-	-	1,437,194	1,437,194	1,437,194
	<u>-</u>	<u>-</u>	<u>4,603,688</u>	<u>4,603,688</u>	<u>4,603,688</u>

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 30 Financial instruments (continued)

### Credit risk

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	<b>2018</b>	2017
	<b>AED'000</b>	AED'000
Trade and other receivables (excluding prepayments and advances)	<b>833,000</b>	916,415
Due from related parties	<b>91,299</b>	134,101
Reinsurance contract assets	<b>115,027</b>	213,496
Cash at banks	<b>262,271</b>	301,082
	<b>1,301,597</b>	1,565,094

#### Impairment losses

The Company uses an allowance matrix to measure the ECLs of trade receivables from customers.

Movement in the allowance for impairment in respect to trade receivables during the year is as follows:

	<b>2018</b>	2017
	<b>AED '000</b>	AED '000
At 1 January	<b>107,691</b>	120,360
Allowances for impairment made during the year	<b>35,872</b>	3,327
Write back of allowance for impairment	<b>(15,070)</b>	(4,927)
Disposal of a subsidiary	-	(11,070)
<b>At 31 December</b>	<b>128,493</b>	107,691

Based on historical default rates and review of trade receivable balances, the Group's management is of the view that no further allowance of impairment is required against outstanding trade receivables.



# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 30 Financial instruments (continued)

### Liquidity risk

The following are the contractual maturities of the Group's financial liabilities at the reporting dates:

	Carrying value AED' 000	Contractual cash flows AED' 000	Less than 1 year AED' 000	More than 1 year AED' 000
<b>2018</b>				
<i>Financial liabilities</i>				
Bank borrowings	2,398,320	2,525,233	2,525,233	-
Due to related parties	381,344	406,500	406,500	-
Trade and other payables	1,457,284	1,446,310	1,446,310	-
	<u>4,236,948</u>	<u>4,378,043</u>	<u>4,378,043</u>	<u>          </u>
<b>2017</b>				
<i>Financial liabilities</i>				
Bank borrowings	2,419,363	2,658,307	428,954	2,229,353
Due to related parties	367,000	390,189	390,189	-
Trade and other payables	1,437,194	1,465,631	1,465,631	-
	<u>4,223,557</u>	<u>4,514,127</u>	<u>2,284,774</u>	<u>2,229,353</u>

### Interest rate risk

The Group's exposure to interest rate risk relates to its deposits with banks, balance due to a related party and bank borrowings.

At the reporting date, the interest rate profile of the Group's interest bearing financial instruments was:

	2018 AED'000	2017 AED'000
<b>Variable rate instruments</b>		
Financial assets	217,271	235,630
Financial liabilities	(2,398,320)	(2,419,363)
	<u>(2,181,049)</u>	<u>(2,183,733)</u>

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 30 Financial instruments (continued)

### Cash flow sensitivity analysis for variable rate instruments

A change of 1% in interest rates at the reporting date would have increased/ (decreased) equity by the amounts shown below. This analysis assumes that all other variables remain constant. This analysis is performed on the same basis for 2017.

	Equity	
	Increase AED'000	Decrease AED'000
<b>At 31 December 2018</b>		
Variable rate instruments	<b>(21,810)</b> =====	<b>21,810</b> =====
<b>At 31 December 2017</b>		
Variable rate instruments	(21,837) =====	21,837 =====

### Equity price risk

The Group's exposure to equity price rate risk relates to its investments measured at fair value through profit or loss and investments measured at fair value through other comprehensive income.

At the reporting date, the equity price profile of the Group's interest bearing financial instruments was:

	2018 AED'000	2017 AED'000
Investments measured at fair value through profit or loss	<b>119,967</b>	129,592
Investments measured at fair value through other comprehensive income	<b>67,211</b>	72,370
	<b>187,178</b> =====	201,962 =====

### Cash flow sensitivity analysis for equity instruments

A change of 1% in equity rates at the reporting date would have increased/ (decreased) equity by the amounts shown below. This analysis assumes that all other variables remain constant. This analysis is performed on the same basis for 2017.

	Equity	
	Increase AED'000	Decrease AED'000
<b>At 31 December 2018</b>		
Equity instruments	<b>1,872</b> =====	<b>(1,872)</b> =====
<b>At 31 December 2017</b>		
Equity instruments	2,020 =====	(2,020) =====

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 30 Financial instruments (continued)

### Fair value hierarchy

All financial instruments for which fair value is recognised or disclosed are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

For financial instruments that are recognised at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000
<b>2018</b>			
<i>Financial assets</i>			
Investments measured at fair value through other comprehensive income			
Quoted equity investments	63,221	-	-
Unquoted equity investments	-	-	3,990
	-----	-----	-----
	<b>63,221</b>	-	<b>3,990</b>
	=====	=====	=====
Investments measured at fair value through profit or loss			
Quoted equity investments	50,306	-	-
Unquoted equity investments	-	-	69,661
	-----	-----	-----
	<b>50,306</b>	-	<b>69,661</b>
	=====	=====	=====
<b>2017</b>			
<i>Financial assets</i>			
Investments measured at fair value through other comprehensive income			
Quoted equity investments	65,357	-	-
Unquoted equity investments	-	-	7,013
	-----	-----	-----
	65,357	-	7,013
	=====	=====	=====
Investments measured at fair value through profit or loss			
Quoted equity investments	65,207	-	-
Unquoted equity investments	-	-	64,385
Asset held for sale	1,693	-	-
	-----	-----	-----
	66,900	-	64,385
	=====	=====	=====

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 30 Financial instruments (continued)

### Fair value hierarchy (continued)

During the current year, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

The fair values of unquoted equity investments have been determined by an external, qualified and independent valuer who has experience in equity investments valuations.

## 31 Key accounting judgements and uncertainty

In the application of the Group's accounting policies, which are described in note 3 to these consolidated financial statements, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised prospectively.

The significant judgements and estimates made by management, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are described below:

### Key judgements in applying accounting policies

#### *Classification of investments*

Management decides on acquisition of a financial asset whether it should be subsequently measured at either amortised cost, fair value through profit or loss or fair value through other comprehensive income. This classification is based on the business objective and cash flow characteristics of the investment.

#### *Going concern*

The Group's management has performed an assessment of the Group's ability to continue as a going concern, which covers a period of twelve months from the reporting date, based on certain identified events and conditions that, individually or collectively, may cast significant doubt on the Group's ability to continue as going concern.

The Group's management has prepared its business forecast and the cash flow forecast for the twelve months from the reporting date on a conservative basis. On the basis of such forecasts, the Group's management is of the opinion that the Group will be able to continue its operations for the next twelve months from the reporting date and that the going concern assumption used in the preparation of these consolidated financial statements is appropriate. The appropriateness of the going concern basis of accounting shall be reassessed next year.

#### *Classification of properties*

In the process of classifying properties, management has made various judgements. Judgement is needed to determine whether a property qualifies as an investment property, property, plant and equipment and/or property held for development and sale. The Group develops criteria so that it can exercise that judgement consistently in accordance with the definitions of investment property, property, plant and equipment and properties held for development and resale. In making its judgement, management considered the detailed criteria and related guidance for the classification of properties as set out in IAS 2, IAS 16 and IAS 40, in particular, the intended usage of property as determined by the management. Properties held for development and sale are grouped under current assets as intention of the management is to sell it within one year from the end of the reporting date.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 31 Key accounting judgements and uncertainty (continued)

### Key sources of estimation

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### *Fair value of investment properties*

The fair value of investment properties is determined by independent real estate valuation experts using recognised valuation methods. Refer to note 6 for details.

Such estimations are based on certain assumptions, which are subject to uncertainty and might materially differ from the actual results.

#### *Useful lives of property, plant and equipment*

The Group's management determines the estimated useful lives and related depreciation charge for its property, plant and equipment on an annual basis. The Group has carried out a review of the residual values and useful lives of property, plant and equipment as at 31 December 2018.

#### *Valuation of unquoted equity investments*

Valuation of unquoted equity investments is normally based on recent market transactions on an arm's length basis, fair value of another instrument that is substantially the same, expected cash flows discounted at current rates for similar instruments or other valuation models. In the absence of an active market for these investments or any recent transactions that could provide evidence of the current fair value, these investments are carried at cost less recognised impairment losses, if any. Management believes that the carrying values of these unquoted equity investments are not materially different from their fair values. Valuation techniques and key inputs are mentioned in note 30 to these consolidated financial statements.

#### *Impairment of investments in associates*

Management regularly reviews its investments in associates for indicators of impairment. This determination of whether investments in associates are impaired entails Management's evaluation of the specific investee's profitability, liquidity, solvency and ability to generate operating cash flows from the date of acquisition and until the foreseeable future. The difference between the estimated recoverable amount and the carrying value of investment is recognised as an expense in profit or loss. Management is satisfied that no impairment provision is necessary on its investments in associates in excess of amounts already provided.

#### *Impairment of trade and other receivables (including due from related parties)*

The Group reviews its receivables to assess impairment at least on an annual basis. The Group's credit risk is primarily attributable to its trade receivables, amounts due from related parties and bank balance. In determining whether impairment losses should be recognised in profit and loss, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows. Accordingly, an allowance for impairment is made in accordance with the 'expected credit loss' (ECL) model. This requires considerable judgement about how the changes in economic factors affect ECLs, which are determined on a probability-weighted basis.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 31 Key accounting judgements and uncertainty (continued)

### Key sources of estimation (continued)

#### *Impairment of properties held for development and sale*

The Group's management reviews the properties held for development and sale to assess impairment, if there is an indication of impairment.

In determining whether impairment losses should be recognised in the consolidated income statement and other comprehensive income, the management assesses the current selling prices of the property units and the anticipated costs for completion of such property units for properties which remain unsold at the reporting date. If the current selling prices are lower than the anticipated costs to complete, an impairment provision is recognised for the identified loss event or condition to reduce the cost of properties held for development and sale to its net realisable value.

#### *Insurance contract classification*

Contracts are classified as insurance contracts where they transfer significant insurance risk from the holder of the contract to the Group.

There are a number of contracts sold where the Group exercises judgement about the level of insurance risk transferred. The level of insurance risk is assessed by considering whether there are any scenarios with commercial substance in which the Group is required to pay significant additional benefits. These benefits are those which exceed the amounts payable if no insured event were to occur. These additional amounts include claims liability and assessment costs, but exclude the loss of the ability to charge the holder of the contract for future services.

#### *Provision for outstanding claims, whether reported or not*

Considerable judgement by the management is required in the estimation of amounts due to the contract holders arising from claims made under insurance contracts. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possible significant, degrees of judgement and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the date of statement of financial position and for the expected ultimate cost of claims incurred but not reported ("IBNR") at the date of statement of financial position. Estimates are made for the expected ultimate cost of claims incurred but not yet reported at the reporting date (IBNR) using a range of standard actuarial claim projection techniques, based on empirical data and current assumptions that may include a margin for adverse deviation and are presented in note 14.

Claims requiring court or arbitration decisions are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred and IBNR claims regularly.

#### *Liability adequacy test*

At each consolidated statement of financial position date, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. The Group makes use of the best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities in evaluating the adequacy of the liability. Any deficiency is immediately charged to the consolidated profit or loss.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 31 Key accounting judgements and uncertainty (continued)

### Key sources of estimation (continued)

#### *Impairment of goodwill*

Goodwill is tested annually for impairment and at other times when such indications exist. The impairment calculation requires the use of estimates. Management has performed impairment test during the year and based on the financial position, performance and expansion plans of the entities, have concluded that expected future cash flows to arise from each subsidiaries will be adequate, accordingly no impairment is required.

#### *Inventories*

Inventories are stated at the lower of cost and net realisable value. Adjustments to reduce the cost of inventory to its realisable value, if required, are made at the product group level for estimated excess, obsolescence or impaired balances. Factors influencing these adjustments include changes in demand, product pricing, physical deterioration and quality issues.

#### *Consolidation - de facto control*

As per new control model of IFRS 10, the Group has assessed for all its investees whether it has power over an investee, exposure or right to variable returns from its involvement with the investee and ability to use its power to affect those returns. In determining control, judgements have been exercised on the relationship of the Group with the investees based on which conclusions have been drawn.

Such estimations are based on certain assumptions, which are subject to uncertainty and might materially differ from the actual results.

## 32 Segment information

The internal management reports that are prepared under IFRS are reviewed by the Board of Directors based on the different sectors in which the Group operates. The Group has identified the following different sectors as its basis of segmentation:

<b>Reportable segments</b>	<b>Operations</b>
<i>Manufacturing</i>	Includes manufacture and sale of oil, lubricants, grease, prefabricated houses, concrete, carpentry, restaurant, ovens, kitchens and central air conditioning systems.
<i>Investments</i>	Includes investments in real estate properties and equity securities.
<i>Services and others</i>	Service and other operations include writing of insurance and various other services including hospitality.

Information regarding the operations of each separate segment is included below. Performance is measured based on segment profit as management believes that profit is the most relevant factor in evaluating the results of certain segments relative to other entities that operate within these industries. There are regular transactions between the segments and any such transaction is priced on mutually agreed terms.

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 32 Segment information (continued)

	Manufacturing		Investments		Services and others		Unallocated		Total	
	2018 AED'000	2017 AED'000	2018 AED'000	2017 AED'000	2018 AED'000	2017 AED'000	2018 AED'000	2017 AED'000	2018 AED'000	2017 AED'000
Segment assets	<b>282,552</b>	306,347	<b>4,152,384</b>	4,301,254	<b>415,216</b>	547,529	<b>355,363</b>	437,419	<b>5,205,515</b>	5,592,549
Segment liabilities	<b>328,749</b>	323,958	<b>3,347,401</b>	3,299,656	<b>452,701</b>	583,826	<b>437,494</b>	433,470	<b>4,566,345</b>	4,640,910
Revenue	<b>54,654</b>	89,987	<b>105,241</b>	29,948	<b>400,202</b>	471,526	-	-	<b>560,097</b>	591,461
Segment result from operations	<b>22,310</b>	(16,136)	<b>(108,995)</b>	(96,465)	<b>67</b>	46,663	-	-	<b>(86,618)</b>	(65,938)
Finance income	-	-	<b>6,390</b>	7,860	-	-	-	-	<b>6,390</b>	7,860
Finance cost	<b>(13,401)</b>	(13,608)	<b>(155,979)</b>	(147,225)	<b>(5,233)</b>	(7,323)	-	-	<b>(174,613)</b>	(168,156)
(Loss)/profit for the year	<b>8,909</b>	(29,744)	<b>(258,584)</b>	(235,830)	<b>(5,166)</b>	39,340	-	-	<b>(254,841)</b>	(226,234)



# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 33 Details of non-wholly owned subsidiaries that have material non-controlling interests

Summarised financial information in respect of each of the Group's subsidiaries that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intergroup eliminations.

	Al Sagr National Insurance Co. P.S.C.		GGICO Orion Buying and Selling Real Estate LLC		Dubai Al Ahlia Quick Transport LLC		Others		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
Current assets	761,057	905,496	5,036	27,151	25,675	29,376	77,125	110,019	868,893	1,072,042
Non-current assets	229,462	208,498	-	1,237	37,076	33,937	14,543	16,932	281,081	260,604
Current liabilities	503,777	640,389	(28,658)	(98,884)	19,151	20,716	54,338	105,607	548,608	667,828
Non-current liabilities	14,482	14,295	-	-	2,462	1,998	3,949	4,600	20,893	20,893
<b>Net assets attributable to:</b>										
Non-controlling interest	236,129	213,394	16,510	62,363	20,569	20,300	15,801	8,086	289,009	304,142
Revenue	243,947	282,545	-	-	48,037	53,107	65,806	76,815	357,790	412,467
Expenses	(166,896)	(200,936)	(9,923)	(1,229)	(47,498)	(47,796)	(23,124)	(79,720)	(247,441)	(329,681)
Profit/ (loss) for the year	77,051	81,609	(9,923)	(1,229)	539	5,311	42,682	(2,905)	110,349	82,786
<b>Attributable to NCI:</b>										
Profit/ (loss)	10,247	9,904	(4,862)	(602)	268	2,656	20,162	3,383	25,815	15,341
<b>Cash flow statement information:</b>										
Cash flows from operating activities	(6,834)	(11,514)	(4,092)	(11,732)	1,330	11,745	-	-	-	-
Cash flows from investing activities	12,176	15,481	-	-	(6,027)	(9,025)	-	-	-	-
Cash flows from financing activities	(13,500)	(12,500)	-	-	-	-	-	-	-	-

# Gulf General Investments Co. PSC and its subsidiaries

Notes (continued)

## 34 Details of associates that are material to the Group

The summarised financial information below represents amounts shown in the associates' financial statements prepared in accordance with IFRSs (adjusted by the Group for equity accounting purposes).

	Ghadah General Trading & Contracting Co. L.L.C. (Khalid Mustafa Sons & Al Sagr Co operative											
	Union Insurance P.S.C.		Awtad Co. PJSC		Partners )		Insurance Co.		Others		Total	
	2018 AED'000	2017 AED' 000	2018 AED'000	2017 AED' 000	2018 AED' 000	2017 AED'000	2018 AED' 000	2017 AED'000	2018 AED' 000	2017 AED'000	2018 AED' 000	2017
Current assets	1,504,170	1,664,031	2,745	2,725	45,432	55,913	954,454	1,078,447	105	105	2,506,906	2,801,221
Non-current assets	138,221	118,237	239,197	242,564	68	84	-	-	1,962	1,962	379,448	362,847
Current liabilities	(1,334,565)	(1,467,736)	(19,819)	(19,924)	(27,686)	(30,290)	(504,328)	(619,049)	(2,120)	(2,120)	(1,888,518)	(2,139,119)
Non-current liabilities	(7,574)	(5,186)	(11,631)	(11,375)	(641)	(600)	-	-	(1,273)	(1,273)	(21,119)	(18,434)
Net assets	300,252	309,346	210,492	213,990	17,173	25,107	450,126	459,398	(1,326)	(1,326)	976,717	1,006,515
Fair value adjustment on acquisition	-	-	-	-	-	-	-	-	-	-	90,173	90,173
Group's share of net assets	90,021	89,870	52,623	53,496	23,087	26,014	163,725	165,580	39,815	39,815	369,271	374,775
Revenue	466,660	471,555	-	-	18,345	-	199,502	196,839	-	-	684,507	668,394
Profit / (loss) for the year	6,197	10,217	(3,498)	7,972	(7,704)	-	9,103	9,825	-	-	4,098	28,014
Other comprehensive income for the year	(6,236)	649	-	-	2	-	-	-	-	-	(6,234)	649
Group's share of profit/ (loss) for the year	1,757	2,898	(875)	(153)	(2,927)	-	1,821	1,965	-	-	(224)	4,710
Group's share of other comprehensive income for the year	(1,769)	184	-	-	1	-	-	-	-	-	(1,768)	184
Fair value of the Group's share (based on quoted market price)	84,484	168,029	-	-	-	-	-	-	-	-	84,484	168,029

# Gulf General Investments Co. PSC and its subsidiaries

Notes *(continued)*

## **35 Comparative amounts**

Certain comparative figures have been reclassified/ regrouped to conform to the presentation adopted in these consolidated financial statements.